

**UNION BANKA D.D. SARAJEVO**

Financial statements for the year ended  
31 December 2018 prepared in accordance  
with International Financial Reporting  
Standards and Independent Auditor's Report

# Content

---

|  | <i>Page</i> |
|--|-------------|
| Responsibility for the financial statements                | 1           |
| Independent Auditor's report                               | 2 – 5       |
| Statement of profit or loss and other comprehensive income | 6           |
| Statement of financial position                            | 7           |
| Statement of cash flows                                    | 8           |
| Statement of changes in equity                             | 9           |
| Notes to the financial statements                          | 10–81       |

## Responsibility for the financial statements

---

Pursuant to the Law on Accounting and Auditing in Federation of Bosnia and Herzegovina („Official Gazette of Federation of Bosnia and Herzegovina“ No. 83/09), the Management Board is responsible for ensuring that financial statements are prepared for each financial period in accordance with International Financial Reporting Standards (IFRS), which give a true and fair view of the state of affairs and results of Union banka d.d. Sarajevo (the „Bank“) for that period. IFRS are published by International Accounting Standards Board (IASB).

After making enquiries, the Management Board has a reasonable expectation that the Bank has adequate resources to continue in operational existence for the foreseeable future, and for this reason, the Management Board continues to adopt the going concern basis in preparing the financial statements.

In preparing those financial statements, the responsibilities of the Management Board include ensuring that:

- Suitable accounting policies are selected and then applied consistently;
- Judgments and estimates are reasonable and prudent;
- Applicable accounting standards implemented; and
- The financial Statements are prepared on the going concern basis unless it is inappropriate to presume that Bank will continue in business.

The Management Board is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Bank. Also, it must ensure that the financial statements comply with the Law on Accounting and Auditing in the Federation of Bosnia and Herzegovina. The Management Board is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the Management Board

  
Vedran Hadžiahmetović, Director

Union Banka d.d.  
Hamdije Kreševljakovića 19  
71000 Sarajevo  
Bosnia and Herzegovina



28 February 2019

## Independent auditor's report

To the Shareholders of Union Banka d.d. Sarajevo

### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Union Banka d.d. Sarajevo (the Bank), which comprise the statement of financial position as at 31 December 2018, statement of comprehensive income, statement of changes in equity and reserves and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 December 2018 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Adequacy of the loan loss provisions

The carrying amount of loans to customers amounts to BAM 193 million (or 25% of total assets) as at 31 December 2018. As described in Note 4 Key accounting estimations Impairment of loans and receivables, the provisions for loans are determined under application of IFRS 9 Financial Instruments as adopted as of 1 January 2018.

This is a key audit matter as significant judgement is involved to determine the provisions for loans impairment.

We understood and evaluated the processes and controls for collective provision impairment within the loan portfolios, as well as the impairment assessment processes for individually assessed loans.

We involved experts in the field of credit risk modeling and information systems experts in areas that required specific expertise (i.e. data reliability and the expected credit loss model).



## Independent auditor's report (*continued*)

### Key audit matters (*continued*)

Key areas of judgement included: the interpretation of the requirements to determine impairment under application of IFRS 9, which is reflected in the Bank's expected credit loss model, the identification of exposures with a significant deterioration in credit quality, assumptions used in the expected credit loss model such as the financial condition of the counterparty and expected future cash as disclosed in Note 31. c) Financial risk management - Credit quality of financial assets, and evaluation and assumptions used in the possible outcomes of individually assessed loans for impairment.

The possible outcomes are based on discounted cash flows for individually assessed loans and include judgement and complexity areas such as, impairment triggers, probabilities of relevant scenarios for cash flow forecasts and the cash flow forecasts itself, including collateral realization.

For further information, refer to Note 31. c) of the accompanying financial statements.

We assessed the modelling techniques and methodology against the requirements of IFRS 9 Financial Instruments. Additionally, we assessed the reasonableness and appropriateness of significant assumptions used in models for calculating the loan loss provisions.

We examined a sample of exposures and performed procedures to evaluate the adequacy and application of significant parameters for significant increase in credit risk, the possibility for the Bank to use alternative triggers based on availability of historical information, timely identification of exposures with a significant deterioration in credit quality and the classification of instruments in stages according to IFRS9 (recalculate the creditworthiness of clients, review input parameters such as probability of default, days past due, watch list, reprograms).

Furthermore, we benchmarked the level of provisioning with the relevant market.

We also re-performed management's impairment calculation on a sample of collectively impaired loans.

In relation to individually impaired loans, we assessed the criteria for determining whether an impairment event had occurred and therefore whether there was a requirement to calculate an individual impairment provision.

For a sample of individually impaired loans, we understood the latest developments at the borrower and the basis of measuring the impairment provisions and considered whether key judgments were appropriate given the borrowers' circumstances. We also re-performed management's impairment calculation. In addition, we tested key inputs to the impairment calculation including the expected future cash flows and their timing and valuation of collateral held and discussed with management as to whether valuations were up to date, consistent with the strategy being followed in respect of the particular borrower and with the regulatory guidelines.

We assessed the adequacy of the disclosures included in Notes 31. c) of the accompanying financial statements.

## Independent auditor's report (*continued*)

### Other matter

The financial statements of the Bank for the year ended 31 December 2017 were audited by another auditor who expressed an unmodified opinion on those statements on 21 February 2018

### Responsibilities of management and Audit Committee for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Audit Committee is responsible for overseeing the Bank's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

*This version of accompanying documents is a translation from the original, which was prepared in the Bosnian language. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our financial reports and the accompanying audit report takes precedence over this translation.*



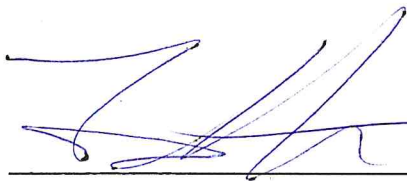
## Independent auditor's report (*continued*)

### Auditor's responsibilities for the audit of the financial statements (*continued*)

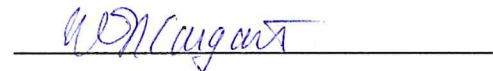
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with Audit Committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



Zvonimir Madunić, Director



Ivana Lazarević Soldat, Licensed auditor

28 February 2019

Ernst & Young d.o.o. Sarajevo  
Fra Anđela Zvizdovića 1  
71000 Sarajevo  
Bosnia and Herzegovina

Statement of profit or loss and other comprehensive income  
for the year ended 31 December 2018

(all amounts are expressed in thousands BAM, unless otherwise stated)

|  | Notes  | 2018          | 2017          |
|--|--------|---------------|---------------|
| Interest Income  | 5      | 10,658        | 10,141        |
| Interest expense   | 6      | (2,415)       | (2,654)       |
| <b>Net interest income</b>   |        | <b>8,243</b>  | <b>7,487</b>  |
| Fee and commission income  | 7      | 2,649         | 2,925         |
| Fee and commission expense   | 8      | (1,044)       | (972)         |
| <b>Net fee and commission income</b>   |        | <b>1,605</b>  | <b>1,953</b>  |
| Net income / (expense) on the impairment of financial assets at amortized cost   |        |               |               |
| Net gains on securities at fair value through profit and loss  | 9      | 76            | (6,059)       |
|  |        | 191           | 140           |
| Net gains on foreign exchange differences  |        | 192           | 210           |
| Other operating income   | 10     | 1,308         | 11,387        |
| <b>Operating income</b>  |        | <b>11,615</b> | <b>15,118</b> |
| Employees' expenses  | 11     | (5,950)       | (5,800)       |
| Depreciation and amortization  | 21, 22 | (779)         | (637)         |
| Other expenses   | 12     | (4,353)       | (6,890)       |
| <b>PROFIT BEFORE TAX</b>   |        | <b>533</b>    | <b>1,791</b>  |
| Income tax   | 13     | -             | (788)         |
| <b>NET PROFIT FOR THE YEAR</b>   |        | <b>533</b>    | <b>1,003</b>  |
| <b>Other comprehensive income</b>  |        |               |               |
| <i>Items that will be subsequently reclassified in the statement of profit or loss when specific Conditions are met:</i> |        |               |               |
| <i>Effects of changes in fair value of financial assets available-for-sale, net</i>                                      |        | (1,029)       | 5             |
|  |        | (1,029)       | 5             |
| <b>TOTAL COMPREHENSIVE INCOME</b>  |        | <b>(692)</b>  | <b>1,008</b>  |
| <b>Earnings per share (in BAM)</b>   |        | <b>0.24</b>   | <b>0.59</b>   |

The accompanying accounting policies and notes form an integral part of these financial statements.



Statement of financial position  
as at 31 December 2018

(all amounts are expressed in thousands BAM, unless otherwise stated)

|   | Notes | 31 December 2018 | 31 December 2017 |
|---|-------|------------------|------------------|
| <b>ASSETS</b>   |       |                  |                  |
| Cash and accounts in banks  | 15    | 377.422          | 291.954          |
| Obligatory reserve with the Central Bank of BiH                   | 16    | 70.070           | 63.045           |
| Financial assets at fair value through profit or loss             | 17    | 553              | 362              |
| Financial assets available for sale                               | 18    | -                | 97.504           |
| Financial assets at fair value through other comprehensive income | 18    | 102.571          | -                |
| Loans to customers and receivables                                | 19    | 192.876          | 163.950          |
| Other assets and receivables                                      | 20    | 8.446            | 14.629           |
| Tangible and intangible assets                                    | 21    | 18.293           | 21.191           |
| Investment property   | 22    | 4.656            | 1.155            |
| <b>TOTAL ASSETS</b>   |       | <b>774.887</b>   | <b>653.790</b>   |
| <b>LIABILITIES</b>  |       |                  |                  |
| Liabilities to other banks and financial institutions             | 23    | 2.443            | 542              |
| Liabilities to customers  | 24    | 697.433          | 585.296          |
| Subordinated debt   | 25    | 10.000           | 10.000           |
| Provisions  | 26    | 1.132            | 890              |
| Other liabilities   | 27    | 2.391            | 3.555            |
| <b>TOTAL LIABILITIES</b>  |       | <b>713.399</b>   | <b>600.283</b>   |
| <b>EQUITY</b>   |       |                  |                  |
| Share capital   | 28    | 44.098           | 34.098           |
| Regulatory reserves   |       | 3.347            | 3.347            |
| Revaluation reserves  |       | (1.029)          | 196              |
| Retained earnings   |       | 15.072           | 15.866           |
| <b>TOTAL EQUITY</b>   |       | <b>61.488</b>    | <b>53.507</b>    |
| <b>TOTAL LIABILITIES AND EQUITY</b>                               |       | <b>774.887</b>   | <b>653.790</b>   |

The accompanying accounting policies and notes form an integral part of these financial statements.

Signed on behalf of the Bank on 28 February 2019.

  
Vedran Hadžrahmetović  
President of the Management Board



  
Lejla Nurko  
Head of Accounting and Controlling department

Statement of cash flows  
for the year ended 31 December 2018

(all amounts are expressed in thousands BAM, unless otherwise stated)

|   | 2018                  | 2017                  |
|---|-----------------------|-----------------------|
| Operating activities  |                       |                       |
| <b>Profit before tax</b>  | <b>533</b>            | <b>1,791</b>          |
| <i>Adjustments for:</i>   |                       |                       |
| Depreciation and amortization   | 779                   | 637                   |
| Gains from sale of tangible assets, net   | -                     | (10,363)              |
| Impairment losses and provisions, net   | 154                   | 8,031                 |
| Inventories write-off   | -                     | 8                     |
| Fair Value adjustments of financial assets at fair value through profit or loss   | -                     | (140)                 |
| Interest income from financial assets held-to-maturity recognized in the statement of profit or loss and other comprehensive income   | 191                   | (1)                   |
| Interest income from financial assets available for sale recognized in the statement of profit or loss and other comprehensive income | (1,851)               | (2,470)               |
| Dividend income recognized in the statement of profit or loss and other comprehensive income  | (412)                 | (196)                 |
| <i>Cash flow before changes in operating assets and liabilities:</i>  | <i>(606)</i>          | <i>(2,703)</i>        |
| Decrease / (increase) in obligatory reserve with the Central bank of BiH, net   | (7,025)               | 85,091                |
| Decrease in placements with other banks, net  | -                     | -                     |
| Increase in loans to customers, before allowance, net   | (29,078)              | (24,962)              |
| Increase in other assets, before allowance, net   | 6,245                 | (906)                 |
| Decrease in liabilities to other banks and financial institutions, net  | 1,901                 | (3,272)               |
| Increase in liabilities to customers, net   | 112,137               | 134,450               |
| Increase in other liabilities, net  | (489)                 | 780                   |
|   | <u>83,055</u>         | <u>188,478</u>        |
| <i>Income tax paid</i>  | <i>(561)</i>          | <i>(112)</i>          |
| <b>NET CASH FROM OPERATING ACTIVITIES</b>   | <b><u>82,524</u></b>  | <b><u>188,366</u></b> |
| <b>Investing activities</b>   |                       |                       |
| Proceeds from financial assets held-to-maturity, net  | 1                     | 41                    |
| Interest received from financial assets held-to-maturity  | -                     | 1                     |
| Purchase of financial assets available-for-sale   | (24,522)              | (33,425)              |
| Interest received from financial assets available-for-sale  | 21,585                | 44,574                |
| Purchase of tangible assets   | (1,189)               | (4,091)               |
| Proceeds from sale of tangible assets   | 6,657                 | 9,000                 |
| Dividends received  | 412                   | 196                   |
| <b>NET CASH FROM / (USED IN) INVESTING ACTIVITIES</b>   | <b><u>2,944</u></b>   | <b><u>16,296</u></b>  |
| <b>NET CASH FROM FINANCING ACTIVITIES</b>   | <b><u>-</u></b>       | <b><u>-</u></b>       |
| <b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>   | <b><u>85,468</u></b>  | <b><u>204,662</u></b> |
| <b>CASH AND CASH EQUIVALENTS AS AT 1 JANUARY</b>  | <b><u>291,954</u></b> | <b><u>87,292</u></b>  |
| <b>CASH AND CASH EQUIVALENTS AS AT 31 DECEMBER</b>  | <b><u>377,422</u></b> | <b><u>291,954</u></b> |

The accompanying accounting policies and notes form an integral part of these financial statements.

Statement of changes in equity  
for the year ended 31 December 2018

(all amounts are expressed in thousands BAM, unless otherwise stated)

|  | Share capital | Regulatory reserves | Revaluation reserves for investments | Retained earnings | Total         |
|--|---------------|---------------------|--------------------------------------|-------------------|---------------|
| <b>31 December 2016</b>  | <b>34,098</b> | <b>3,347</b>        | <b>191</b>                           | <b>14,863</b>     | <b>52,499</b> |
| Net profit   | -             | -                   | -                                    | 1,003             | 1,003         |
| Other comprehensive income   | -             | -                   | 5                                    | -                 | 5             |
| <b>31 December 2017</b>  | <b>34,098</b> | <b>3,347</b>        | <b>196</b>                           | <b>15,866</b>     | <b>53,507</b> |
| Effect of the implementation of IFRS 9   | -             | -                   | -                                    | (1,327)           | (1,327)       |
| <b>Corrected opening balance</b>   | <b>34,098</b> | <b>3,347</b>        | <b>196</b>                           | <b>14,539</b>     | <b>52,180</b> |
| Net profit   | -             | -                   | -                                    | 533               | 533           |
| Other comprehensive loss   | -             | -                   | (1,225)                              | -                 | (1,225)       |
| Total comprehensive income   | -             | -                   | (1,225)                              | 533               | (692)         |
| Issuance of share capital and other forms of increase or decrease in share capital | 10,000        | -                   | -                                    | -                 | 10,000        |
| <b>31 December 2018</b>  | <b>44,098</b> | <b>3,347</b>        | <b>(1,029)</b>                       | <b>15,072</b>     | <b>61,488</b> |

The accompanying accounting policies and notes form an integral part of these financial statements.

# Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousands BAM, unless otherwise stated)

---

## 1. GENERAL INFORMATION

### History and incorporation

Union banka d.d. Sarajevo (the „Bank“) was established in 1995 as branch of Jugoslovenska banka for foreign trade. By the end of 1989, the Bank was operating under Jugobanka d.d. Belgrade. In 1990, the Bank has been transformed into individual financial institution under name Jugobanka Jubbanka d.d. Sarajevo. At the end of 1992, the Bank changes its name into Union banka d.d. Sarajevo, while at the end of 1997, the Bank is registered as a legal successor of Jugobanka Jubbanka d.d. Sarajevo for territory of the Federation of Bosnia and Herzegovina (the „FBiH“).

In January 2018, the Bank changed its head office to the address Hamdije Kreševljakovića 19, Sarajevo, Bosnia and Herzegovina. As of 31 December 2018, the Bank was operating through 5 branches: Sarajevo, Mostar, Zenica, Bihać, Tuzla, and 9 offices: Goražde, Bugojno, Zavidovići, Stari Grad – Sarajevo, Novi Grad – Sarajevo, Ilidža, Konjic and Travnik.

### Principal activities of the Bank

The Bank's main operations are as follows:

- Accepting and placing deposits;
- Accepting demand and term deposits;
- Granting short and long-term loans and guarantees;
- Transactions on the interbank money market;
- Performing local and international payments;
- Debit and credit card operations;
- Providing banking services through a branch network in the FBiH.

### Managing bodies of the Bank

#### **Supervisory Board:**

|                  |                              |
|------------------|------------------------------|
| Tihomir Ćurak    | President                    |
| Damir Morić      | Member                       |
| Alija Aljović    | Member until 19 October 2018 |
| Advija Alihodžić | Member from 19 October 2018  |
| Maja Letica      | Member                       |
| Haris Jahić      | Member                       |

#### **Management Board**

|                       |  |
|-----------------------|--|
| Vedran Hadžiahmetović | President of the Management Board                            |
| Admil Nukić           | Member of the Management Board for Risks until 15 April 2018 |
| Edis Ražanica         | VD Member of the Management Board until 30 June 2018         |
| Edin Mujagić          | Member of the Management Board for Risks from 1 July 2018    |
| Leon Begić            | Member of the Management Board for Operations                |

#### **Audit Committee:**

|                   |           |
|-------------------|-----------|
| Muniba Eminović   | President |
| Munib Ovčina      | Member    |
| Nermin Šahinović  | Member    |
| Adnan Rovčanin    | Member    |
| Kenan Kapetanović | Member    |



## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousands BAM, unless otherwise stated)*

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS

#### 2.1. Basis for preparation and presentation of Financial Statements

The financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS").

Accounting regulations applicable in the Federation are based on the provisions of the Law on accounting and auditing ("Law") (Official Gazette 83/09). Companies prepare and present their financial statements in accordance with International Accounting Standards ("IAS"), their amendments and interpretations ("Standard interpretations"), International Financial Reporting Standards ("IFRS") and their amendments and interpretations ("International Financial Reporting Interpretations") issued by International Accounting Standard Board ("IASB"), as translated and published by Association of accountants, auditors and financial experts in Federation (by the authorization of Accounting Commission of Bosnia and Herzegovina number 2-11/06). The decisions on publishing Standards number O-1/2-2017 dated 13 January 2017 and O-1/7-2017 dated 24 May 2017 are binding for the periods starting 1 January 2017. Those decisions include IAS, IFRS and interpretations published by IFRS foundation in Blue book (2016 edition) chapter A and include all amendments and improvements published in 2016. Any subsequent standards or new or amended IFRS and IFRIC interpretations issued by the IASB subsequent to October 2017 have not yet been translated and published.

During the preparation of the IFRS Financial Statements for the year ended on 31 December 2018, the Bank considered whether the application of standards published by the International Accounting Standards Board applicable to the current year and not yet translated and published in the FBiH, results in a material discrepancy from relevant applicable local regulation.

The Bank concluded that this is not the case, therefore the management's opinion is that these IFRS financial statements also meet the legal obligation of the Bank to publish financial statements in accordance with applicable relevant local accounting regulation.

These financial statements have been prepared on a historical cost basis, unless otherwise stated in the accounting policies given in the text.

Published Standards and Interpretations that entered into force in the current period are disclosed in Note 2.2, and Published Standards and Interpretations that have not yet become effective are disclosed in Note 2.3.

In compiling these financial statements, the Bank applied the accounting policies that are explained in Note 3.

All amounts in the Financial Statement have been expressed in thousands of convertible marks. The Mark represents the official reporting currency in the Federation of Bosnia and Herzegovina.

#### **Going concern**

The Financial statements are prepared in accordance with going concern assumption, which implies that the Bank will continue as a going concern for the foreseeable future.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousands BAM, unless otherwise stated)*

---

### 2.2. Amendments of IFRS whose adoption and application is mandatory in current period

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Bank as of 1 January 2018:

- **IFRS 9 Financial Instruments**

The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. See Notes 2.4, 3e) and 31 c) for the effects of applying this Standard and detailed disclosures.

- **IFRS 15 Revenue from Contracts with Customers**

IFRS 15 establishes a five-step model that will apply to revenue earned from a contract with a customer (with limited exceptions), regardless of the type of revenue transaction or the industry. The standard's requirements will also apply to the recognition and measurement of gains and losses on the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., sales of property, plant and equipment or intangibles). Extensive disclosures will be required, including disaggregation of total revenue; information about performance obligations; changes in contract asset and liability account balances between periods and key judgments and estimates. Management has assessed that the requirements of this standard do not have significant effect on Bank's financial statements.

- **IFRS 15 Revenue from Contracts with Customers (Clarifications)**

The objective of the Clarifications is to clarify the IASB's intentions when developing the requirements in IFRS 15 Revenue from Contracts with Customers, particularly the accounting of identifying performance obligations amending the wording of the "separately identifiable" principle, of principal versus agent considerations including the assessment of whether an entity is a principal or an agent as well as applications of control principle and of licensing providing additional guidance for accounting of intellectual property and royalties. The Clarifications also provide additional practical expedients for entities that either apply IFRS 15 fully retrospectively or that elect to apply the modified retrospective approach. Management has assessed that the requirements of this clarifications do not have significant effect on Bank's financial statements.

- **IFRS 2 Classification and Measurement of Share-based Payment Transactions (Amendments)**

The Amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments, for share-based payment transactions with a net settlement feature for withholding tax obligations and for modifications to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. Management has assessed that the requirements of these amendments do not have significant effect on Bank's financial statements.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS *(continued)*

#### 2.2. Amendments of IFRS whose adoption and application is mandatory in current period *(continued)*

- **IAS 40 Transfers to Investment Property (Amendments)**

The Amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The Amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. Management has assessed that the requirements of these amendments do not have significant effect on Bank's financial statements.

- **IFRIC INTERPRETATION 22: Foreign Currency Transactions and Advance Consideration**

The Interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognizes a non-monetary asset or a non-monetary liability arising from the payment or receipt of advance consideration before the entity recognizes the related asset, expense or income. The Interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. Management has assessed that the requirements of this interpretation do not have significant effect on Bank's financial statements.

The IASB has issued the **Annual Improvements to IFRSs 2014 – 2016 Cycle**, which is a collection of amendments to IFRSs. Management has assessed that the requirements of these improvements do not have significant effect on Bank's financial statements.

- **IAS 28 Investment in Associates and Joint Ventures:** The amendments clarify that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is venture capital organization, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition.

#### 2.3. Standards issued but not yet effective and not early adopted

- **IFRS 16: Leases**

The standard is effective for annual periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. For information on the effects of implementation of this standard see Note 2.5.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENT *(continued)*

#### 2.2. Amendments of IFRS whose adoption and application is mandatory in current period *(continued)*

- **Amendment in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture**

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **IFRS 9: Prepayment features with negative compensation (Amendment)**

The Amendment is effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract (so that, from the perspective of the holder of the asset there may be 'negative compensation'), to be measured at amortized cost or at fair value through other comprehensive income. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **IAS 28: Long-term Interests in Associates and Joint Ventures (Amendments)**

The Amendments are effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments relate to whether the measurement, in particular impairment requirements, of long-term interests in associates and joint ventures that, in substance, form part of the 'net investment' in the associate or joint venture should be governed by IFRS 9, IAS 28 or a combination of both. The Amendments clarify that an entity applies IFRS 9 Financial Instruments, before it applies IAS 28, to such long-term interests for which the equity method is not applied. In applying IFRS 9, the entity does not take account of any adjustments to the carrying amount of long-term interests that arise from applying IAS 28. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **IFRIC INTERPRETATION 23: Uncertainly over Income Tax Treatments**

The Interpretation is effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation provides guidance on considering uncertain tax treatments separately or together, examination by tax authorities, the appropriate method to reflect uncertainty and accounting for changes in facts and circumstances. It is not expected that this interpretation will have significant effect on Bank's financial statements.



## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENT *(continued)*

#### 2.3. Standards issued but not yet effective and not early adopted *(continued)*

- **IAS 19: Plan Amendment, Curtailment or Settlement (Amendments)**

The Amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a plan amendment, curtailment or settlement has occurred. The Amendments also clarify how the accounting for a plan amendment, curtailment or settlement affects applying the asset ceiling requirements. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **Conceptual Framework in IFRS standards**

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020.

- **IFRS 3: Business Combinations (Amendments)**

The IASB issued amendments in Definition of a Business (Amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The Amendments are effective for business combinations for which the acquisition date is in the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period, with earlier application permitted. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors: Definition of 'material' (Amendments)**

The Amendments are effective for annual periods beginning on or after 1 January 2020 with earlier application permitted. The Amendments clarify the definition of material and how it should be applied. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity'. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards. It is not expected that these amendments will have significant effect on Bank's financial statements.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENT *(continued)*

#### 2.3. Standards issued but not yet effective and not early adopted *(continued)*

The IASB has issued the Annual Improvements to IFRSs 2015 – 2017 Cycle, which is a collection of amendments to IFRSs. The amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. It is not expected that these amendments will have significant effect on Bank's financial statements.

- **IFRS 3 Business Combinations and IFRS 11 Joint Arrangements:** The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it re-measures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation
- **IAS 12 Income Taxes:** The amendments clarify that the income tax consequences of payments on financial instruments classified as equity should be recognized according to where the past transactions or events that generated distributable profits has been recognized.
- **IAS 23 Borrowing Costs:** The amendments clarify paragraph 14 of the standard that, when a qualifying asset is ready for its intended use or sale, and some of the specific borrowing related to that qualifying asset remains outstanding at that point, that borrowing is to be included in the funds that an entity borrows generally.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### **2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENT (continued)**

#### **2.4. IFRS 9-Financial Instruments and the transition from IAS 39 to IFRS 9**

IFRS 9 has replaced IAS 39 for annual period as at or after 1 January 2018. The Bank didn't correct comparative information for the year 2017 regarding the financial instruments within the IFRS 9. Therefore, the comparative information for 2017 are disclosed according to IAS 39 and are not comparable with the information disclosed for 2018.

#### **Changes in classification and measurement**

To determine the category of the financial asset, IFRS 9 requires that all financial assets, except equity instruments and derivatives, are assessed based on the combination of the business model of the entity for asset management and the characteristics of the contractual cash flows of the instruments.

The categories of assets within IAS 39 (financial assets at fair value through profit or loss (FVPL), financial assets available for sale, investments held to maturity and loans and receivables) are replaced with:

- Debt instruments at amortized cost
- Debt instruments at fair value through other comprehensive income (FVOCI) with cumulative gains and losses reclassified to the Income statement at the derecognition
- Equity instruments through other comprehensive income (FVOCI), without reclassification of gains and losses at derecognition
- Financial assets (FVPL)

Accounting for financial liabilities generally stayed the same as in IAS 39.

#### **Changes in impairment calculation**

The adoption of IFRS 9 has changed the Bank's accounting regarding the credit losses because the IAS 39 approach based on incurred losses was replaced with the approach based on expected credit loss.

IFRS 9 requires from the Bank to record expected credit losses (ECL) for all loans and other non FVPL financial instruments, as well for financial guarantee contracts.

Provisions are based on ECL related to the probability of default in the next twelve months, unless a significant increase in credit risk occurred after the recognition. If a financial asset meets the definition of purchased or originated credit impaired financial assets (POCI), the provision is based on the change of the ECL during the lifetime of that asset. At the date of the Financial statements, the Bank has no financial assets that meet the definition of POCI.

#### **Transition from IAS 39 to IFRS 9**

With the first application of IFRS 9, on 1 January 2018, the Bank performed a reclassification of the securities (equity and debt securities) into new category. According to IAS 39, they were classified as assets available for sale (AFS), while according to IFRS 9, they are classified as financial assets whose fair value is measured through other comprehensive income (FVOCI).

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS (continued)

2.4. IFRS 9-Financial Statements and the transition from IAS 39 to IFRS 9 (continued)

|                                      | IAS 39 Measurement |                | Reclassification | Remeasurement |       | IFRS 9 Measurement |                |
|--------------------------------------|--------------------|----------------|------------------|---------------|-------|--------------------|----------------|
|                                      | Category           | Amount         |                  | ECL           | Other | Category           | Amount         |
| <b>Financial assets</b>              |                    |                |                  |               |       |                    |                |
| Cash at Central bank                 | AC                 | 330,528        |                  | (8)           |       | AC                 | 330,520        |
| Due from banks                       | AC                 | 24,471         |                  | (8)           |       | AC                 | 24,463         |
| Loans and advances to customers      | AC                 | 163,950        |                  | (1,306)       |       | AC                 | 162,644        |
| From Financial investments – AFS     | AFS                | 97,504         | (97,504)         |               |       |                    | -              |
| Debt instruments – FVOCI             |                    |                | 97,110           | (4)           |       | FVOCI              | 97,106         |
| Equity instruments FVOCI             |                    |                | 394              |               |       | FVOCI              | 394            |
| Financial assets – FVPL              | FVPL               | 362            |                  |               |       | FVPL               | 362            |
| Nonfinancial assets                  |                    | 36,975         |                  |               |       |                    | 36,975         |
| <b>TOTAL ASSETS</b>                  |                    | <b>653,790</b> |                  |               |       |                    | <b>652,463</b> |
| <b>Financial liabilities</b>         |                    |                |                  |               |       |                    |                |
| Due to banks                         | AC                 | 542            |                  |               |       | AC                 | 542            |
| Due to customers                     | AC                 | 585,296        |                  |               |       | AC                 | 585,296        |
| Debt issued and other borrowed funds | AC                 | 10,000         |                  |               |       | AC                 | 10,000         |
| Nonfinancial liabilities             |                    | 3,555          |                  |               |       |                    | 3,555          |
| Provisions                           |                    | 890            |                  |               |       |                    | 890            |
| <b>TOTAL LIABILITIES</b>             |                    | <b>600,283</b> |                  |               |       |                    | <b>600,283</b> |



## Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

---

### 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS (continued)

#### 2.4. IFRS 9-Financial Statement and the transition from IAS 30 to IFRS 9 (continued)

The effect of transition to IFRS on reserves and retained earnings is following:

|                     | 31 December<br>2017 | Effect of IFRS 9<br>implementation | 1 January<br>2018 | 31 December<br>2018 |
|---------------------|---------------------|------------------------------------|-------------------|---------------------|
| Revaluated reserves | 196                 | -                                  | 196               | (1,029)             |
| Retained profit     | 15,866              | (1,327)                            | 14,539            | 15,072              |

#### 2.5. IFRS 16 "Lease"

On 1 January 2019, the Bank made a transition to IFRS 16 in accordance with a modified retrospective approach. Comparative information from the previous year have not been corrected.

The Bank has elected to use exemptions, proposed by the standard, for lease contracts for which the lease is terminated in 12 months from the date of initial application, as well as to lease contracts for which asset in question can be considered as a low value asset. The Bank has a contract to lease certain office equipment (personal computers, printers and photocopy machines) which are considered to be low value assets.

The following lease categories identified that, as a result of the Amendment to IFRS 16 on 1 January 2019, contracts previously recognized as operating leases are now being qualified as a lease defined by a new standard: real estate, technical equipment, and vehicles.

In the first implementation of IFRS 16, the right to use lease assets is generally measured in the amount of the lease obligation, using the average incremental interest rate of 4%. The first implementation resulted in the record of liabilities based on lease in the amount of BAM 790 thousand, and accordingly, the right to use assets in the amount of BAM 790 thousand, as stated in the statement of financial position on 1 January 2019.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a) Interest Income

Interest income / expense is recognized in the statement of profit or loss for the period that it belongs to using the method of effective interest rate. Effective interest rate is the rate that discounts estimated future cash flows (including all fees on items paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset / liability, or, where appropriate, a shorter period.

#### b) Fee and commission income and expenses

Fees and commissions consist mainly of fees earned on domestic and foreign payment transactions, and fees for loans and other credit instruments issued by the Bank.

Fees for payment transactions are recognized in the period when services are rendered.

#### c) Taxation

Income tax expense represents the sum of the current tax liability and deferred tax.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### c) Taxation *(continued)*

##### **Current Income Tax**

The tax expense is based on taxable income for the year. Taxable income differs from net income as reported in the statement of profit or loss and other comprehensive income because it includes items of income or expense that are taxable or deductible in other years and it further includes items that are never taxable or deductible. The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting period date.

##### **Deferred Income Tax**

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting period date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Bank has the ability and intention to settle on a net basis.

#### d) Cash and cash equivalents

For the purpose of reporting cash flows, cash and cash equivalents include balances with the Central Bank of Bosnia and Herzegovina (the „CBBH“) and current accounts with other banks.

Cash and cash equivalents exclude the obligatory minimum reserve with the CBBH as these funds are not available for the Bank's day to day operations. The obligatory minimum reserve with the CBBH is a required reserve to be held by all commercial banks licensed in Bosnia and Herzegovina.

#### e) Financial Instruments

Financial assets and financial liabilities are recognized when the Bank becomes a contractual party in a contract related to a financial instrument.

Financial assets and liabilities are initially recognized at fair value. Transaction costs that are directly attributed to the acquisition of financial assets, or the occurrence of financial liability (other than financial assets and liabilities at fair value through profit and loss) are added, or deducted from the fair value of financial assets, or financial liabilities, at initial recognition.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### e) Financial Instruments *(continued)*

##### Financial Assets

Transaction costs directly attributable to the acquisition of the financial assets and financial liabilities at fair value through profit and loss are recognized immediately in the income statement and other comprehensive income for the period.

Financial assets are recognized or derecognized at the trade date when the sale of assets is defined by the agreed delivery date of financial asset within the deadlines determined in accordance with the conventions on the market.

The classification of financial assets depends on the nature and purpose of the financial asset and is determined at the moment of initial recognition.

##### Measurement of the financial assets and liabilities

As of 1 January 2018, the Bank classifies all financial assets based on a business model for asset management and contractual terms of assets, measured by:

1. Valuation by the amortized cost method („AC“),
2. Valuation at fair through profit and loss („FVPL“), and
3. Valuation at fair value through other comprehensive income („FVOCI“).

The classification of financial instruments into certain category of accounting measurement depends on the business model in which an instrument is acquired, the characteristics of contractual cash flows, and the options of fair valuation provided by IFRS 9.

Before 1 January 2018, the Bank classified its financial assets as loans and receivables (amortized cost), FVPL, available for sale or held to maturity (amortized cost).

The table below shows the classification according to IAS 39 and the new classification of financial assets under IFRS 9.

Cash, deposits with other institutions, placements to banks, loans and other financial assets retained the same model of measurement (amortized cost).

Financial assets classified as available-for-sale, with the application of IFRS 9 are classified as financial assets whose fair value is measured through other comprehensive income.

Financial assets recognized under IAS 39 through the profit or loss retained the same classification with the application IFRS 9.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

e) Financial instruments (continued)

| Financial assets               | Classification per IAS 39                             | New classification per IFRS 9                 |
|--------------------------------|---|---|
| Cash and cash equivalents      | Loans and receivables                                 | Amortized cost                                |
| Deposits at other institutions | Loans and receivables                                 | Amortized cost                                |
| Placements with other banks    | Loans and receivables                                 | Amortized cost                                |
| Loans                          | Loans and receivables                                 | Amortized cost                                |
| Debt securities                | Financial assets available for sale                   | Fair value through other comprehensive income |
| Debt securities                | Financial assets held to maturity                     | Amortized cost                                |
| Equity securities              | Financial assets available for sale                   | Fair value through other comprehensive income |
| Equity securities              | Financial assets at fair value through profit or loss | Fair value through profit or loss             |
| Other financial assets         | Loans and receivables                                 | Amortized cost                                |

**Effective interest rate method**

Effective interest rate method is the method of calculating the amortized cost of financial assets and the allocation of interest income over a specific period. The effective interest rate is the interest rate that discounts future cash flows (including all fees that form an integral part of effective interest rate, transaction cost and other premiums and rebates) through the expected lifetime of the financial asset, or where possible, a shorter period.

Financial instruments recognize income based on the effective interest rate.

**Loans and receivables**

Under IAS 39 loans, deposits and other receivables with fixed or determinable payments that are not quoted in an active market, have been classified as "loans and receivables". They occur when the Bank gives money to the debtor without the intention of simultaneous sale of these receivables or sales in the near future.

As of 1 January 2018, the Bank measures loans, placed deposits and other receivables at amortized cost if the following conditions are met:

- A financial asset is held within a business model with the aim of holding it for collection of contractual cash flows
- The contractual terms of the financial asset give cash flows at specific points of time that are exclusively result of the principal and interest payments (SPPI) of the outstanding principal amount.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### e) Financial Instruments *(continued)*

##### ***Business model assessment***

The business model is determined at the level that reflects the way in which a group of financial assets is managed to achieve a particular business goal, such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected)
- The expected frequency, value and timing of sales are also important aspects of the Bank's assessment.

The business model relates to the way in which financial assets are managed to generate cash flows. In other words, the business model determines whether cash flows will arise from the collection of contractual cash flows, sales of financial assets or both. Therefore, this assessment is not carried out based on scenarios that cannot reasonably be expected, such as the "worst-case scenario" or "stress case" scenario.

If the cash flows after initial recognition are realized differently than the Bank's original expectations, the Bank does not change the classification of the remaining financial assets in the business model, but takes into account this information when assessing newly created or newly purchased financial assets.

The steps in the classification of financial instruments are:

1. Determination whether it is a modification of financial instruments,
2. Determination of the nature of balance sheet item being acquired,
3. Determination of the type of individual financial instrument being acquired,
4. Determination of an instrument that contains significant credit risk at the moment of acquisition,
5. Determination of the business model for which a financial instrument is acquired („BM"),
6. Determination of contracted cash flows characteristics for a particular financial instrument that is being acquired („SPPI"),
7. Procedure for the reclassification of financial instruments.

##### **SPPI test (solely payments of principal and interest on the principal amount outstanding)**

The second step in the classification process is that the bank assesses funding contractual terms for identification whether they meet the SPPI test.

The determination of the contracted cash flows characteristics for each financial instrument that is being acquired is carried out only for debt instruments, those that have not received the status of POCI assets.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### e) Financial Instruments *(continued)*

This determination is carried out for the purpose of assessing whether the contracted terms for a particular item of financial assets represent cash flows which are only payments of principal and interest on the outstanding amount of principal on specified dates.

Contractual terms that introduce a minimal exposure to risks or volatility in the contractual cash flows that are unrelated to a basic loan agreement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

With the first application of IFRS 9, the Bank assessed the contractual terms according to the basic portfolio segments (long-term corporate loans, short-term corporate loans, retail loans, credit cards, current account overdrafts, debt securities and other financial assets).

Results of the SPPI test performed on 1 January 2018 showed that all debt financial instruments meet the characteristics of the test.

On the date of the assessment, as well as on the date of the report, the Bank does not have assets that fulfill the status of the POCI.

#### ***Financial assets measured at fair value through profit or loss***

Financial assets are classified in this way if they are:

- purchased with the aim of selling in the near future; or
- a part of the identified portfolio of financial instruments that the Bank holds together, and which acts according to the short-term earnings pattern; or
- a derivative instrument that is not characterized as an effective hedging instrument.

Financial assets can be recognized as financial assets at fair value although not "intended for trading" if:

- Such a classification eliminates or significantly reduces the inconsistency of measurement and recognition that would otherwise arise; or
- the financial assets are part of a group of financial assets or liabilities whose performance is measured based on fair value, in accordance with documented risk management of the Bank or its investment strategy, and information on the internal grouping of assets on that basis; or
- is a part of a contract that contains one or more embedded derivatives.

Financial assets recognized as financial assets at fair value through profit or loss are presented at fair value with the gains and losses presented in the income statement.

#### ***Financial assets at amortized cost***

Bond and treasury bills with fixed or determinable payments and fixed maturity, for which the Bank has intention and ability to hold them to maturity, are classified at amortized cost (under IAS 39 asset held to maturity). They are recorded at their fair value using the effective interest rate method, reduced for impairment, with income recognized on the basis of effective income.

Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**e) Financial Instruments (continued)**

***Financial assets measured at fair value through other comprehensive income***

Certain stocks, government bonds and treasury bills are valued at fair value and recognized through other comprehensive income. Gains and losses arising from changes in fair value are recognized directly as equity, in other words the revaluation reserves with the exception of impairment losses, interest calculated using the effective interest rate method, and gains and losses on exchange differences on monetary assets, which are recognized directly as profit or loss. In the case of a write-off of the asset or when the asset has suffered impairment, the cumulative gain or loss previously recognized as a revaluation reserve is included in the income statement and other comprehensive income for the period.

Dividends on equity instruments classified as "fair value through other comprehensive income" are recognized as profit or loss when the Bank establishes the right to receive a dividend.

***Impairment of financial assets***

Financial assets, other than financial entities that are stated at fair value through the profit or loss, are valued with the aim to identify the impairment indicators at each reporting date. Financial assets had impairment where it is proven that because of one or more events that occurred after the initial recognition of financial assets, estimated future cash flows of the investment are changed.

Objective evidence of impairment may include:

- significant financial difficulties of the parties under the contract; or
- delay of failure to pay interest or principal; or
- when it becomes probable that the borrower will go bankrupt or through a financial reorganization.

Individually significant financial assets are assessed for impairment on an individual basis. The remaining financial assets are assessed on a group basis. Individually significant financial assets for which no impairment is recognized is included in basis for impairment assessment on a group basis. For group impairment assessment, financial assets are grouped on the basis of similar credit risk characteristics.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the carrying amount of the asset and the present value of the estimated future cash flows, discounted at the original effective interest rate of that financial asset.

The carrying amount of financial assets at amortized cost is reduced by using the value adjustment account. When the receivables are uncollectible, it is written off through the value adjustment account. Subsequent collection of previously written off amounts are credited to value adjustment account. Changes in the carrying amount of the value adjustment account are recognized in the profit or loss and other comprehensive income.



Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)***

**e) Financial Instruments *(continued)***

With the exception of equity instruments measured at fair value through other comprehensive income, if, in the subsequent period, the amount of the impairment loss decreases and the decrease can be objectively related to an event occurred after the impairment recognition, the previously recognized impairment loss is corrected through the Income statement and other comprehensive income to the extent that it will not result in a carrying amount greater than the amortized cost would be if it was not recognized as impairment at the date when the impairment was recognized.

***Termination of recognition of financial assets***

The Bank ceases to recognize financial assets only when the contractual rights to cash flows from financial assets expire; or when transferring financial assets, and therefore all risks and rewards of ownership of the asset are transferred to another entity. If the Bank does not transfer and substantially retains all risks and returns from ownership, and keeps control over financial assets, the Bank continues to recognize financial assets.

**f) Financial liabilities and equity instruments issued by the Bank**

***Classification as debt or equity***

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

***Equity instruments***

An equity instrument is any contract that confirms a right to a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Bank are recorded at the proceeds received, net of issue costs.

***Liabilities for contracted Financial guarantee***

Liabilities for contracted financial guarantees are measured initially at their fair value and are subsequently measured at the higher of:

- The amount of the obligation under the contract, as determined in accordance with IAS 37: 'Provisions, Contingent Liabilities and Contingent Assets'; or
- The amount initially recognized less, where appropriate, cumulative amortization recognized in accordance with the revenue recognition policies set out above.

***Financial liabilities***

Financial liabilities are classified either as „financial liabilities at through profit or loss“ or other financial liabilities“. The Bank has no financial liabilities at fair value through profit or loss.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### f) Financial liabilities and equity instruments issued by the Bank *(continued)*

##### Other financial liabilities

Other financial liabilities, including due to banks, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. The effective interest rate method is a method of calculating the amortized cost of a financial liability and interest expense over the relevant period. The effective interest rate is the rate that discounts exactly estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

##### Derecognition of financial liabilities

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or they expire.

#### g) Tangible assets

Property and equipment are stated at cost, less accumulated depreciation and any recognized accumulated impairment losses. The purchase cost includes the purchase price and all costs directly related to bringing the asset into operating condition for its intended use. The cost of ongoing maintenance and repairs, replacements and investment maintenance are recorded as a cost when incurred.

Properties in the course of construction for supply or administrative purposes are carried at cost, less any recognized impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalized in accordance with the Bank's accounting policy. Such properties are classified to the appropriate categories of property and equipment when completed and ready for intended use.

Depreciation is charged from the moment the tangible asset is ready for its intended use. It is calculated in the basis of the estimated useful life of the asset, using the straight-line method.

Estimated depreciation and amortization rates were as follows:

|                        | <b>2018</b> | <b>2017</b> |
|------------------------|-------------|-------------|
| Buildings              | 1,3%        | 1,3%        |
| Computer equipment     | 20%         | 20%         |
| Vehicles and equipment | 10%-15%     | 10%-20%     |

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset, and is recognized in the statement of profit or loss and other comprehensive income in the period in which they occur.

Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**g) Tangible assets (continued)**

**Impairment**

At each reporting period date, the Bank reviews the carrying amounts of its property and equipment to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Recoverable amount is the net selling price or value in use, depending on which one is higher. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. The impairment losses, in this case, are treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revalorization increase.

**h) Investment property**

Investment property, which is property held to earn rental income and/or for capital appreciation, is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is stated at cost, less accumulated depreciation and any recognized accumulated impairment losses. Depreciation commences when the assets are ready for their intended use and is calculated in the basis of the estimated useful life of the asset, using the straight-line method as follows:

|           |      |
|-----------|------|
| Buildings | 1,3% |
|-----------|------|

**i) Intangible assets**

Intangible assets are measured initially at cost and are amortized on a straight-line basis over their estimated useful life.

**j) Employee benefits**

On behalf of its employees, the Bank pays personal income tax and contributions for pension, disability, health and unemployment insurance, on and from salaries, which are calculated as per the set of legal rates during the course of the year on the gross salary. The Bank pays those taxes and contributions in the favor of the institutions of the FBiH (on federal and canton levels).

## Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

---

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### j) Employee benefits (continued)

In addition, meal allowances, transport allowances and vacation bonuses are paid in accordance with the local legislation. These expenses are recognized in the statement of profit or loss and other comprehensive income in the period in which the salary expense is incurred.

#### **Retirement severance payments**

The Bank makes provision for retirement severance payments in the amount of either 6 average net salaries of the employee or 6 average salaries of the FBiH in accordance with the most recent published report by the Federal Statistics Bureau, depending on what is more favorable to the employee. The cost of retirement severance payments are recognized when earned.

#### k) Foreign currency translation

Transactions in currencies other than BAM are initially recorded at exchange rate on the date of transaction. Monetary assets and liabilities in foreign currencies are translated at the exchange rates on the reporting period date. Non-monetary items carried at fair value that and denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated at the reporting period date. Gains and losses arising on translation are included in the statement of profit or loss and other comprehensive income for the period.

The Bank values its assets and liabilities by middle rate of the CBBH valid at the date of balance sheet. The principal rates of exchange set forth by the Central Bank and used in the preparation of the Bank's balance sheet at the reporting dates were as follows:

|                   |                     |                      |
|-------------------|---------------------|----------------------|
| 31 December 2018. | 1 EUR = 1,95583 BAM | 1 USD = 1,707552 BAM |
| 31 December 2017. | 1 EUR = 1,95583 BAM | 1 USD = 1,630810 BAM |

#### l) Provisions

Provisions are recognized when the Bank has a present obligation as a result of a past event, if it is probable that the outflow of resources will be required to settle the obligation. The management board of the Banka determined the amount of provisions based on reliable estimate of expenses that will occur by settling the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting period date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. Provisions are released only for such expenditure in respect of which provisions are recognized at inception. If the outflow of economic benefits to settle the obligations is no longer probable, the provision is reserved.

#### lj) Equity and reserves

##### **Share capital**

Share capital represents the nominal value of paid-in-ordinary and preference shares and is denominated in BAM.

Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**lj) Equity and reserves (continued)**

***Regulatory reserves for credit losses***

Regulatory reserves for credit losses are recognized in accordance with regulations of the Banking Agency of the FBiH ("FBA"). Regulatory reserves for credit losses are non-distributable.

***Regulatory reserves calculated in accordance with FBA regulations***

For the purposes of assessing capital adequacy and recognizing reserves for credit losses from profit in equity and reserves, in accordance with local regulations and relevant FBA rules, the Bank also calculates provisions in accordance with those regulations. Assets classified in accordance with the FBA <decision on minimum of standards for credit risk management and asset classification of banks, is classified in relevant groups, depending on the past due days, the financial position of the borrower and collateral; and are provided for at prescribed rates.

The regulatory provisions include both specific and general provisions.

***Investments revaluation reserve***

Investments revaluation reserve comprises changes in fair values of financial assets available-for-sale.

***Retained earnings***

Profit for the year after appropriations to owners are transferred to retained earnings.

***Dividends***

Dividends on ordinary shares are recognized as a liability in the period in which they are approved by the Bank's shareholders.

***Earnings per share***

The Bank publishes basic and diluted earnings per share (EPS) data. Basic EPS is calculated by dividing the profit or loss of the current period attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 4. KEY ACCOUNTING JUDGEMENTS

In the application of the Bank's accounting policies, explained in Note 3, the Management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not apparent from other sources.

The estimates and associated assumptions are based on previous experience and other factors considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimate is revised if they refer only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting period date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### ***Useful lives of property and equipment, and investment property***

As described in Note 3 above, the Bank reviews the estimated useful lives of property and equipment, and investment property at the end of each annual reporting period.

#### ***Impairment losses on loans and receivables***

As described in Note 3 above, at each reporting period date, the Bank assessed indicators for impairment of loans and receivables and their impact on the estimated future cash flows from the loans and receivables.

#### ***Impairment losses on loans and receivables and provisions for off-balance-sheet exposure***

The Bank monitors the creditworthiness of its customers on an ongoing basis. The need for impairment of the Bank's on- and off-balance-sheet credit risk exposures is assessed on a monthly basis.

In the period from 31 December 2011 to 31 December 2017, the Bank had been preparing financial statements in accordance to the IAS 39 requirements. The IAS 39 introduction has not overthrown the previous regulatory requirements as it is still an obligation to apply the rules and criteria of asset classification, maintenance and establishment of RKG, and maintaining adequate internal RKG records in accordance to Decision on minimum standards for credit risk management and asset classification of banks.

In the second half of 2017 the Bank has initiated the developing process of Methodology for impairment of loans and other financial assets, in accordance to IFRS 9 requirements, applicable in the preparation of financial statements as of 1 January 2018.

In general, impairment losses are recognized in relation to the carrying amounts of corporate and retail loans, and as provisions for liabilities and costs arising from off-balance sheet exposure to clients, mainly in terms of unused frame loans and guarantees.

Impairment allowances are also considered for credit exposure to banks and other assets that are not measured at fair value through profit or loss, where the primary risk of impairment is not credit risk.

The Bank first assesses whether there is objective evidence of impairment individually for assets that are individually significant, and collectively for assets that are not individually significant.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 4. KEY ACCOUNTING JUDGEMENTS *(continued)*

#### ***Impairment losses on loans and receivables (continued)***

In assessing collective impairment, the following guidelines are used:

- Future cash flows of a homogenous segment/product group are estimated based on historical losses for assets with similar credit risk characteristics;
- Information on historical losses rates and applied consistently to defined homogenous segments/groups;
- Historical losses are adjusted in line with current data which can be used consistently with the current conditions;
- The methodology and assumptions used to estimate future cash flows are regularly revised and updated as necessary.

Impairment allowance in nondefault corporate loans portfolio is calculated on collective basis, and the segment of this loan portfolio with status default implies calculation of the impairment allowance on an individual basis.

Retail loans implies collective assessment of impairment allowance, with the exception of the above significant threshold exposures defined by the Methodology that fulfill the default status.

Corporate loan portfolio is segmented in groups of short-term and long-term loans, and accordingly the calculation of PD and CR parameters for each of the stated categories has been performed. Segmentation of this part of portfolio remained unchanged regarding the latest version of the Methodology under IAS 39.

Retail portfolio is segmented in following groups; retail loans<sup>1</sup>, credit cards, and current accounts overdrafts.

As explained further below, the Bank calculates provisions under FBA rules, as well as estimating impairment allowances under IFRS. The provisions calculated under FBA rules are not recognized in Bank's records but they form the basis for capital adequacy calculations, and in previous periods, formed the basis for transfers to non-distributed reserves within equity and reserves.

#### ***Fair values of financial instruments***

As described in Note 35, the Management uses their judgment in selecting an appropriate valuation technique for financial instruments not quoted in an active market. Valuation techniques commonly used by market participants are applied.

Financial instruments, other than financial assets at amortized costs, are valued using the discounted cash flow analysis which is based on assumptions, where possible, with observable market prices and rates

Considering the fact that there is no active secondary market for the securities portfolio, the Bank decided to use the discounted cash flow method. The discount is based on the weighted average interest rate on active securities with similar characteristic (maturity, issuer).

---

<sup>1</sup> For the loan portfolio approved until June 2012, ECL is 100% of exposure, since the recovery of these loans is not possible.



Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**5. INTEREST INCOME**

|   | 2018          | 2017          |
|---|---------------|---------------|
| Interest on corporate loans                               | 6,080         | 5,442         |
| Interest on financial assets available for sale (Note 18) | 2,728         | 2,470         |
| Interest on retail loans                                  | 1,850         | 2,227         |
| Interest on financial assets held-to-maturity             | -             | 1             |
| Interest on placements with other banks                   | -             | 1             |
|   | <b>10,658</b> | <b>10,141</b> |

**6. INTEREST EXPENSE**

|   | 2018         | 2017         |
|---|--------------|--------------|
| Interest on corporate deposits                                | 1,016        | 1,215        |
| Interest on retail deposits                                   | 544          | 760          |
| Interest on assets exceeding the obligatory reserve with CBBH | 189          | 462          |
| Interest on borrowings  | 660          | 211          |
| Negative interest on placements with other banks              | 6            | 6            |
|   | <b>2,415</b> | <b>2,654</b> |

**7. FEE AND COMMISSION INCOME**

|  | 2018         | 2017         |
|--|--------------|--------------|
| Payment transactions fees                | 2,056        | 2,267        |
| Fees from off-balance sheet transactions | 229          | 249          |
| Fees from conversion transactions        | 223          | 230          |
| Other fee and commission income          | 141          | 179          |
|  | <b>2,649</b> | <b>2,925</b> |

**8. FEE AND COMMISSION EXPENSE**

|                               | 2018         | 2017       |
|-------------------------------|--------------|------------|
| E-banking and SWIFT           | 613          | 566        |
| Domestic payment transactions | 353          | 311        |
| Guarantees                    | 78           | 95         |
|                               | <b>1,044</b> | <b>972</b> |

**9. IMPAIRMENT LOSSES AND PROVISIONS, NET**

|   | 2018      | 2017           |
|---|-----------|----------------|
| Increase in impairment allowance for loans to clients (Note 19)         | (152)     | (5,921)        |
| Increase in provisions for commitments and contingencies, net (Note 26) | 203       | (141)          |
| (Release of)/additional impairment allowance for cash assets (Note 15)  | 25        | (3)            |
|   | <b>76</b> | <b>(6,059)</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**10. OTHER OPERATING INCOME**

|   | 2018         | 2017          |
|---|--------------|---------------|
| Rent income   | 311          | 252           |
| Dividends   | 412          | 196           |
| Other   | 112          | 226           |
| Decrease in provisions for employee benefits, net (Note 26) | 24           | -             |
| Release of provisions for legal proceedings, net (Note 26)  | 70           | -             |
| Gains on sale of tangible assets                            | 104          | 10,363        |
| Collected written-off receivables                           | 275          | 350           |
|   | <b>1,308</b> | <b>11,387</b> |

**11. PERSONNEL EXPENSES**

|                         | 2018         | 2017         |
|-------------------------|--------------|--------------|
| Net salaries            | 2,954        | 2,892        |
| Taxes and contributions | 2,154        | 2,113        |
| Other                   | 842          | 795          |
|                         | <b>5,950</b> | <b>5,800</b> |

The average number of personnel employed as of 31 December 2018 and 31 December 2017 was 193 and 194, respectively.

**12. ADMINISTRATIVE EXPENSES**

|   | 2018         | 2017         |
|---|--------------|--------------|
| Services  | 1,363        | 1,296        |
| Maintenance   | 720          | 741          |
| Insurance   | 476          | 443          |
| Advertising and entertainment   | 375          | 354          |
| Telecommunications  | 279          | 228          |
| Energy  | 254          | 324          |
| Rent  | 217          | 180          |
| Other taxes and contributions   | 191          | 786          |
| Material expenses   | 163          | 326          |
| Travel expenses   | 10           | 10           |
| Inventories write-off   | -            | 8            |
| Other expenses  | 254          | 222          |
| Additional impairment allowance for assets available for sale/FVOCI (Note 18) | -            | 974          |
| Additional impairment allowance for tangible and intangible assets (Note 21)  | -            | 508          |
| Additional impairment allowance for investment property (Note 22)             | -            | 226          |
| Additional provisions for employee benefits/net (Note 26)                     | -            | 118          |
| Additional impairment allowance for other assets (Note 20)                    | 51           | 146          |
|   | <b>4,353</b> | <b>6,890</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**13. INCOME TAX**

|   | 2018       | 2017         |
|---|------------|--------------|
| <b>Profit before income tax</b>             | <b>533</b> | <b>1,791</b> |
| Income tax expense at 10%                   | 53         | 179          |
| Effects of non-deductible expenses/revenues | (53)       | 609          |
| <b>Current income tax</b>                   | <b>-</b>   | <b>788</b>   |
| <b>Effective income tax rate</b>            | <b>-</b>   | <b>44%</b>   |

In 2018 the Bank does not have tax liability due to tax incentives for new employees and collected dividend for which tax is paid by the distributor.

**14. EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the net profit attributable to ordinary shareholders by weighted average number of ordinary shares during the year.

|   | 2018        | 2017        |
|---|-------------|-------------|
| Profit attributable to shareholders (BAM '000)          | 533         | 1.003       |
| Weighted average number of ordinary shares for the year | 2,240,921   | 1,704,921   |
| <b>Basic earnings per share (BAM)</b>                   | <b>0.24</b> | <b>0.59</b> |

Diluted earnings per share are not calculated since the Bank has not issued dilutive equity instruments.

**15. CASH AND ACCOUNTS IN BANKS**

|   | 31 December<br>2018 | 31 December<br>2017 |
|---|---------------------|---------------------|
| Account with the CBBH                   | 355,561             | 267,483             |
| Correspondent accounts with other banks | 13,027              | 17,027              |
| Cash at the Bank's treasury             | 6,803               | 5,919               |
| Cash at ATMs                            | 2,072               | 1,544               |
|   | <b>377,463</b>      | <b>291,973</b>      |
| Less: Impairment allowance              | (41)                | (19)                |
|   | <b>377,422</b>      | <b>291,954</b>      |

Changes in impairment allowance can be presented as follows:

|  | 2018      | 2017      |
|--|-----------|-----------|
| <b>Balance at the beginning of the year</b>              | <b>19</b> | <b>22</b> |
| Net (decrease)/increase in impairment allowance (Note 9) | 22        | (3)       |
| <b>Balance at the end of the year</b>                    | <b>41</b> | <b>19</b> |

Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

**16. OBLIGATORY RESERVE WITH THE CENTRAL BANK OF BOSNIA AND HERZEGOVINA**

|                                  | 31 December<br>2018  | 31 December<br>2017  |
|----------------------------------|----------------------|----------------------|
| Obligatory reserve with the CBBH | <u>70,073</u>        | <u>63,045</u>        |
|                                  | <b><u>70,070</u></b> | <b><u>63,045</u></b> |

Changes in impairment allowance can be presented as follows:

|  | 2018            | 2017            |
|--|-----------------|-----------------|
| <b>Balance at the beginning of the year</b>              | -               | -               |
| Net (decrease)/increase in impairment allowance (Note 9) | 3               | -               |
| <b>Balance at the end of the year</b>                    | <b><u>3</u></b> | <b><u>-</u></b> |

Minimum obligatory reserve is calculated as a percentage of the average amount of total deposits and borrowings for each working day during 10 calendar days following the period of maintaining the obligatory reserve. The rates of minimum obligatory reserves were 10% of total deposits and borrowing.

In 2018 interest rate on obligatory reserve is 0,000%, in 2017 the rate was 0,000%. For the assets above the obligatory reserve, the interest rate in 2018 is -0,200%, and in 2017 the rate was -0,200%.

**17. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS**

|                                    | 31 December<br>2018 | 31 December<br>2017 |
|------------------------------------|---------------------|---------------------|
| JUBMES banka d.d. Belgrade, Serbia | <u>553</u>          | <u>362</u>          |
|                                    | <b><u>553</u></b>   | <b><u>362</u></b>   |

Movements in the fair value of shares were as follows:

|  | 2018              | 2017              |
|--|-------------------|-------------------|
| <b>Balance at the beginning of the year</b>  | <b>362</b>        | <b>222</b>        |
| Fair value adjustments gain/(loss) (Note 10) | <u>191</u>        | <u>140</u>        |
| <b>Balance at the end of the year</b>        | <b><u>553</u></b> | <b><u>362</u></b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**18. FINANCIAL ASSETS AVAILABLE-FOR-SALE / FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME**

|                                   | 31 December<br>2018 | 31 December<br>2017 |
|-----------------------------------|---------------------|---------------------|
| <b>Debt securities:</b>           |                     |                     |
| Ministry of finance of FBiH       | -                   | 97,372              |
| Sarajevo Canton                   | -                   | 499                 |
| JP Autoceste FbiH                 | -                   | -                   |
|                                   | -                   | <u>97,871</u>       |
| <i>Less: Impairment allowance</i> | -                   | <u>(974)</u>        |
|                                   | -                   | -                   |
|                                   | -                   | <b>96,897</b>       |
| Accrued interest                  | -                   | 213                 |
|                                   | -                   | <u>97,110</u>       |
| <b>Equity securities:</b>         |                     |                     |
| Bosna reosiguranje d.d. Sarajevo  | -                   | 373                 |
| Sarajevo-Osiguranje d.d. Sarajevo | -                   | 11                  |
| S.W.I.F.T. Belgium                | -                   | 10                  |
|                                   | -                   | <u>394</u>          |
|                                   | -                   | <u>97,504</u>       |

**FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME**

|                                   | 31 December<br>2018 | 31 December<br>2017 |
|-----------------------------------|---------------------|---------------------|
| <b>Debt securities:</b>           |                     |                     |
| Ministry of finance of FBiH       | 98,257              | -                   |
| Sarajevo Canton                   | 501                 | -                   |
| JP Autoceste FBiH                 | 3,201               | -                   |
|                                   | <u>101,959</u>      | -                   |
| Accrued interest                  | 160                 | -                   |
|                                   | <b>102,119</b>      | -                   |
| <b>Equity securities:</b>         |                     |                     |
| Bosna reosiguranje d.d. Sarajevo  | 427                 | -                   |
| Sarajevo-Osiguranje d.d. Sarajevo | 15                  | -                   |
| S.W.I.F.T. Belgium                | 10                  | -                   |
|                                   | <u>452</u>          | -                   |
|                                   | <b>102,571</b>      | -                   |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**18. FINANCIAL ASSETS AVAILABLE-FOR-SALE / FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (continued)**

Movements in the value of these assets were as follows:

|   | 2018.          | 2017.          |
|---|----------------|----------------|
| <b>Balance at the beginning of the year</b>   | <b>97,504</b>  | <b>107,152</b> |
| Purchase during the year  | 26,210         | 33,425         |
| Interest (Note 5)   | 1,850          | 2,470          |
| Unrealized gain from fair value adjustments<br>(through Other comprehensive income) | (2,382)        | 5              |
| Collected principal and interest  | (21,585)       | (44,574)       |
| Increase in impairment allowance (Note 12)  | 974            | (974)          |
| <b>Balance at the end of the year</b>   | <b>102,571</b> | <b>97,504</b>  |

During 2018, the Bank has purchased:

- 18,000 bonds from the Ministry of Finance of FBiH with nominal value of BAM 18 million; annual interest rate of 0,9%, and maturity date as at 5 December 2023;
- 500 treasury notes from the Ministry of Finance of FBiH with nominal value of BAM 5 million; annual interest on treasury notes amount to 0,00%, maturity date as at 17 July 2019;

**19. LOANS TO CUSTOMERS**

|   | 31 December<br>2018 | 31 December<br>2017 |
|---|---------------------|---------------------|
| <i>Long-term loans</i>                                    |                     |                     |
| Corporate   | 87,113              | 94,773              |
| Retail  | 71,266              | 34,922              |
| Less: Current portion of long-term loans                  | (40,646)            | (34,779)            |
|   | <u>117,733</u>      | <u>94,916</u>       |
| <i>Short-term loans</i>                                   |                     |                     |
| Corporate   | 50,194              | 49,210              |
| Retail  | 3,107               | 4,001               |
| Add: Current portion of long-term loans                   | 40,646              | 34,779              |
|   | <u>93,947</u>       | <u>87,990</u>       |
| <b>Total loans before allowance for impairment losses</b> | <b>211,680</b>      | <b>182,906</b>      |
| Less: Impairment allowance based on individual assessment | (10,407)            | (9,288)             |
| Less: Impairment allowance based on group assessment      | (8,397)             | (9,668)             |
|   | <u>192,876</u>      | <u>163,950</u>      |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**19. LOANS TO CUSTOMERS (continued)**

The movements in the allowance for impairment losses are summarized as follows:

|  | 2018                 | 2017                 |
|--|----------------------|----------------------|
| <b>Balance at the beginning of the year</b>  | <b>18,956</b>        | <b>13,035</b>        |
| Change in impairment allowance, net (Note 9) | <u>(152)</u>         | <u>5,921</u>         |
| <b>Balance at the end of the year</b>        | <b><u>18,804</u></b> | <b><u>18,956</u></b> |

An industry analysis of the gross loan portfolio before allowance for impairment losses was as follows:

|  | 31 December<br>2018   | 31 December<br>2017   |
|--|-----------------------|-----------------------|
| Mining and industry                      | 57,175                | 66,427                |
| Individuals                              | 74,373                | 38,933                |
| Trade                                    | 27,365                | 26,760                |
| Construction                             | 16,917                | 16,592                |
| Administration and other public services | 16,495                | 13,802                |
| Restaurants and tourism                  | 3,813                 | 12,500                |
| Real estates                             | 5,888                 | 4,094                 |
| Transportation and communications        | 5,173                 | 1,007                 |
| Financial services                       | 2,818                 | 859                   |
| Agriculture                              | 414                   | 412                   |
| Energy                                   | 42                    | 313                   |
| Other                                    | <u>1,207</u>          | <u>1,207</u>          |
|  | <b><u>211,680</u></b> | <b><u>182,906</u></b> |

The amounts presented in table above include loan principal increased by interest receivables and decreased for prepaid loan fees as of 31 December 2018, and 31 December 2017.

Weighted average interest rate can be presented as follows:

|           | 2018  | 2017  |
|-----------|-------|-------|
| Corporate | 3.07% | 3.45% |
| Retail    | 4.66% | 7.17% |



Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

**20. OTHER ASSETS AND RECEIVABLES**

|                                 | 31 December<br>2018 | 31 December<br>2017 |
|---------------------------------|---------------------|---------------------|
| Receivables from the Government | 6,558               | 13,347              |
| Restricted deposit              | 955                 | 1,079               |
| Fees receivables                | 254                 | 293                 |
| Prepaid expenses                | 134                 | 156                 |
| Inventories                     | 15                  | 14                  |
| Repossessed assets (collateral) | 48                  | 5                   |
| Other receivables               | 820                 | 685                 |
|                                 | <b>9,345</b>        | <b>15,579</b>       |
| Less: Impairment allowance      | (899)               | (950)               |
|                                 | <b>8,446</b>        | <b>14,629</b>       |

The movement in the allowance for impairment losses are summarized as follows:

|  | 2018       | 2017       |
|--|------------|------------|
| <b>Balance at the beginning of the year</b>                                | <b>950</b> | <b>804</b> |
| Increase/(release) of impairment losses due to collection (Note 10 and 12) | (51)       | 146        |
| <b>Balance at the end of the year</b>                                      | <b>899</b> | <b>950</b> |

Receivables from the Government are related to the outstanding portion of the contractual price for sale of the building to the Council of Ministers of Bosnia and Herzegovina, represented by the Service for Common Affairs of the Institutions of Bosnia and Herzegovina, and collection is expected in two lump-sum annual instalments.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

21. TANGIBLE AND INTANGIBLE ASSETS

|                                 | Land and buildings | Furniture and equipment | Vehicles   | Computer equipment | Leasehold improvements | Intangible assets | Investment in progress | Total         |
|---------------------------------|--------------------|-------------------------|------------|--------------------|------------------------|-------------------|------------------------|---------------|
| <b>COST</b>                     |                    |                         |            |                    |                        |                   |                        |               |
| <b>At 31 December 2016</b>      | <b>37,853</b>      | <b>2,126</b>            | <b>398</b> | <b>806</b>         | <b>260</b>             | <b>641</b>        | <b>11,308</b>          | <b>53,392</b> |
| Additions                       | -                  | -                       | -          | -                  | -                      | -                 | 4,091                  | 11,340        |
| Impairment (Note 12)            | (591)              | -                       | -          | -                  | -                      | -                 | (237)                  | (798)         |
| Transfer (from)/to              | 144                | 241                     | 37         | 87                 | -                      | 164               | (207)                  | -             |
| Write-offs/sale                 | (28,893)           | (535)                   | -          | (45)               | -                      | -                 | -                      | (29,473)      |
| <b>At 31 December 2017</b>      | <b>8,369</b>       | <b>1,658</b>            | <b>398</b> | <b>819</b>         | <b>276</b>             | <b>737</b>        | <b>14,955</b>          | <b>27,212</b> |
| Additions                       | -                  | -                       | -          | -                  | -                      | -                 | 1,381                  | 1,381         |
| Transfer (from)/to              | 11,460             | 955                     | 44         | 249                | -                      | 70                | (12,778)               | -             |
| Transfer to investment property | -                  | -                       | -          | -                  | -                      | -                 | (3,558)                | -             |
| Impairment (Note 12)            | -                  | -                       | -          | -                  | -                      | -                 | -                      | -             |
| Write-offs / sale               | -                  | -                       | -          | (1)                | -                      | -                 | -                      | -             |
| <b>At 31 December 2018</b>      | <b>19,829</b>      | <b>2,613</b>            | <b>442</b> | <b>1,068</b>       | <b>276</b>             | <b>807</b>        | <b>-</b>               | <b>25,035</b> |
| <b>ACCUMULATED DEPRECIATION</b> |                    |                         |            |                    |                        |                   |                        |               |
| <b>At 31 December 2016</b>      | <b>21,301</b>      | <b>958</b>              | <b>167</b> | <b>517</b>         | <b>31</b>              | <b>215</b>        | <b>-</b>               | <b>23,189</b> |
| Depreciation                    | 175                | 186                     | 59         | 118                | 3                      | 71                | -                      | 612           |
| Impairment (Note 12)            | (290)              | -                       | -          | -                  | -                      | -                 | -                      | (290)         |
| Write-offs                      | (17,254)           | (191)                   | -          | (45)               | -                      | -                 | -                      | (17,490)      |
| <b>At 31 December 2017</b>      | <b>3,932</b>       | <b>953</b>              | <b>226</b> | <b>590</b>         | <b>34</b>              | <b>286</b>        | <b>-</b>               | <b>6,021</b>  |
| Depreciation                    | 204                | 241                     | 60         | 148                | 65                     | 4                 | -                      | 722           |
| Impairment (Note 12)            | -                  | -                       | -          | -                  | -                      | -                 | -                      | -             |
| Write-offs / sale               | -                  | -                       | -          | -                  | -                      | -                 | -                      | -             |
| <b>At 31 December 2018</b>      | <b>4,136</b>       | <b>1,194</b>            | <b>286</b> | <b>738</b>         | <b>99</b>              | <b>290</b>        | <b>-</b>               | <b>6,743</b>  |
| <b>NET BOOK VALUE</b>           |                    |                         |            |                    |                        |                   |                        |               |
| <b>At 31 December 2016</b>      | <b>15,693</b>      | <b>1,419</b>            | <b>156</b> | <b>330</b>         | <b>177</b>             | <b>517</b>        | <b>-</b>               | <b>18,293</b> |
| <b>At 31 December 2017</b>      | <b>4,437</b>       | <b>705</b>              | <b>172</b> | <b>229</b>         | <b>242</b>             | <b>451</b>        | <b>14,955</b>          | <b>21,191</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

22. INVESTMENT PROPERTY

|                                 | Buildings    |
|---------------------------------|--------------|
| <b>COST</b>                     |              |
| At 31 December 2016.            | 2,251        |
| Impairment (Note 12)            | (678)        |
| At 31 December 2017             | 1,573        |
| Transfer                        | 3,558        |
| At 31 December 2018             | <u>5,131</u> |
| <b>ACCUMULATED DEPRECIATION</b> |              |
| At 31 December 2016             | 845          |
| Depreciation                    | 25           |
| Impairment (Note 12)            | (452)        |
| At 31 December 2017             | 418          |
| Depreciation                    | 24           |
| Transfer                        | 33           |
| As at 31 December 2018          | <u>475</u>   |
| <b>NET BOOK VALUE</b>           |              |
| As at 31 December 2018          | <u>4,656</u> |
| As at 31 December 2017          | <u>1,155</u> |

Fair value measurement of investment properties

Fair value of the Bank's investment properties was as follows:

|           | 31 December<br>2018 | 31 December<br>2017 |
|-----------|---------------------|---------------------|
| Buildings | 1,262               | 1,262               |
|           | <u>1,262</u>        | <u>1,262</u>        |

Fair value measurement of Bank's investment properties as at 31 December 2017 was performed by Muharem Karamujić, independent appraiser not related to the Bank, who has appropriate qualifications and experience in estimating fair value of assets in relevant locations. Fair value of investment properties was determined using an income method-general capitalization method, and comparison method was used for verification. There was no change in valuation techniques during the year.

The fair value measurement of the Bank's investment properties as at 31 December 2017 were performed by Hukić Ediba, independent appraiser not related to the Bank, who has appropriate qualifications and experience in estimating the fair value of the assets at the relevant locations. The fair value of investment properties was determined using a market approach that reflects the current market value, taking into account the construction value of the building and other factors (such as location, usability, quality and other factors). There were no changes in valuation techniques during the year.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

23. LIABILITIES TO OTHER BANKS AND FINANCIAL INSTITUTIONS

|                                | 31 December<br>2018 | 31 December<br>2017 |
|--------------------------------|---------------------|---------------------|
| <b><i>Demand deposits:</i></b> |                     |                     |
| In domestic currency           | 2,441               | 539                 |
| In foreign currencies          | 2                   | 3                   |
|                                | <u>2,443</u>        | <u>542</u>          |

24. LIABILITIES TO CUSTOMERS

|   | 31 December<br>2018   | 31 December<br>2017   |
|---|-----------------------|-----------------------|
| <b><i>Demand deposits:</i></b>          |                       |                       |
| <b><i>Corporate:</i></b>                |                       |                       |
| In domestic currency                    | 462,828               | 345,795               |
| In foreign currencies                   | 13,974                | 11,797                |
|   | 476,802               | 357,592               |
| <b><i>Retail:</i></b>                   |                       |                       |
| In domestic currency                    | 35,361                | 30,275                |
| In foreign currencies                   | 12,597                | 10,501                |
|   | 47,958                | 40,776                |
| <b><i>Special purpose deposits:</i></b> |                       |                       |
| In domestic currency                    | 98,686                | 103,183               |
| In foreign currencies                   | 223                   | 226                   |
|   | <u>98,909</u>         | <u>103,409</u>        |
|   | <b><u>623,669</u></b> | <b><u>501,777</u></b> |
| <b><i>Term deposits:</i></b>            |                       |                       |
| <b><i>Corporate:</i></b>                |                       |                       |
| In domestic currency                    | 9,088                 | 12,330                |
| In foreign currencies                   | 5,867                 | 10,776                |
|   | 14,955                | 23,106                |
| <b><i>Retail:</i></b>                   |                       |                       |
| In domestic currency                    | 15,161                | 14,829                |
| In foreign currencies                   | 25,183                | 26,991                |
|   | 40,344                | 41,820                |
| <b><i>Special purpose deposits:</i></b> |                       |                       |
| In domestic currency                    | 17,957                | 18,027                |
| In foreign currencies                   | 508                   | 566                   |
|   | <u>18,465</u>         | <u>18,593</u>         |
|   | <b><u>73,764</u></b>  | <b><u>83,519</u></b>  |
|   | <b><u>697,433</u></b> | <b><u>585,296</u></b> |

Interest rates on demand deposits were 0,00% (2017: 0,00%), and there were no term deposits in 2018, as well as in 2017.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**25. SUBORDINATED DEBT**

On 22 March 2018 the FBiH Government, represented by Ministry of Finance of FBiH, and the Bank signed the Loan Contract under subordinated conditions in the amount of BAM 10 million. On 30 March 2018 the amount of BAM 10 million has been received. The maturity of the loan, according to the Contract, is 20 years from the day of amount received. Loan repayment is bullet. Interest rate fixed and it is 0,10% p.a..

On 3 October 2018 the FBiH Government, represented by the Ministry of Finance, and Union banka d.d. concluded an Agreement on Termination of the Loan under subordinated conditions from 22 October 2014. On 7 November 2018 the transfer of funds into share equity was performed, in accordance with the agreement.

**26. PROVISIONS**

|  | 31 December<br>2018 | 31 December<br>2017 |
|--|---------------------|---------------------|
| Provisions for employees                     | 401                 | 432                 |
| Provisions for court proceedings             | 70                  | -                   |
| Provisions for commitments and contingencies | 661                 | 458                 |
|  | <u>1,132</u>        | <u>890</u>          |

Movements in provisions were as follows:

|   | Employee<br>benefits | Commitments<br>and<br>contingencies | Court<br>proceedings | Total        |
|---|----------------------|-------------------------------------|----------------------|--------------|
| <b>As at 31 December 2016</b>           | <b>326</b>           | <b>317</b>                          | <b>-</b>             | <b>643</b>   |
| Additional provisions (Note 12)         | 118                  | 1,569                               | -                    | 1,687        |
| Release due to re-measurement (Note 10) | -                    | (1,428)                             | -                    | (1,428)      |
| Releases due to payments                | (12)                 | -                                   | -                    | (12)         |
| <b>As at 31 December 2017</b>           | <b>432</b>           | <b>458</b>                          | <b>-</b>             | <b>890</b>   |
| Additional provisions (Note 12)         | 24                   | 2,277                               | 70                   | -            |
| Release due to re-measurement (Note 10) | -                    | (2,074)                             | -                    | -            |
| Releases due to payments                | (55)                 | -                                   | -                    | -            |
| <b>As at 31 December 2018</b>           | <b>401</b>           | <b>661</b>                          | <b>70</b>            | <b>1,132</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**26. PROVISIONS (continued)**

**Commitments and contingencies**

In the ordinary course of business, the Bank enters into credit related commitments which are recorded in off-balance sheet accounts and primary include guarantees, letters of credit and undrawn loan commitments.

|                                       | 31 December<br>2018 | 31 December<br>2017 |
|---------------------------------------|---------------------|---------------------|
| <b>Contingencies</b>                  |                     |                     |
| Frame loan agreements and card limits | 17,381              | 8,347               |
| <b>Commitments</b>                    |                     |                     |
| Performance guarantees                | 9,902               | 9,676               |
| Payment guarantees                    | 5,605               | 3,504               |
|                                       | <u>32,888</u>       | <u>21,527</u>       |

**27. OTHER LIABILITIES**

|  | 31 December<br>2018 | 31 December<br>2017 |
|--|---------------------|---------------------|
| Liabilities to clients for paid installments | 936                 | 785                 |
| Income tax payables                          | -                   | 676                 |
| VAT payables (Note 19)                       | 15                  | 624                 |
| Liabilities toward suppliers                 | 196                 | 423                 |
| Accrued expenses                             | 187                 | 292                 |
| Liabilities for unallocated proceeds         | 398                 | 36                  |
| Deferred income                              | 66                  | 35                  |
| Other taxes and contributions                | 28                  | 25                  |
| Managed funds (Note 32)                      | 8                   | 22                  |
| Other liabilities                            | 557                 | 637                 |
|  | <u>2,391</u>        | <u>3,555</u>        |

**28. SHARE CAPITAL**

The shareholding structure as of 31 December 2018

| Shareholders                             | Number of<br>shares | Amount<br>'000 BAM | %          |
|--|---------------------|--------------------|------------|
| Ministry of finance of the FBiH          | 2,058,948           | 41,179             | 93.38      |
| ZIF MI GROUP d.d. Sarajevo               | 36,864              | 737                | 1.67       |
| ZIF BIG INVESTICIONA GRUPA d.d. Sarajevo | 10,529              | 211                | 0.48       |
| Other shareholders                       | 98,580              | 1,971              | 4.47       |
| <b>Total</b>                             | <u>2,204,921</u>    | <u>44,098</u>      | <u>100</u> |

Share capital is made up of 2,204,921 ordinary shares at nominal value of 20 BAM.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**29. RELATED-PARTY TRANSACTIONS**

A number of banking transactions are entered into with related parties in the normal course of business.

|  | 31 December<br>2018 | 31 December<br>2017 |
|--|---------------------|---------------------|
| <b>Receivables:</b>                        |                     |                     |
| Shareholders                               | 1,227               | 1,340               |
| Management Board members and key functions | 467                 | 98                  |
|  | <u>1,694</u>        | <u>1,438</u>        |
| <b>Investments:</b>                        |                     |                     |
| Shareholders                               | 100,963             | 97,637              |
|  | <u>100,963</u>      | <u>97,637</u>       |
| <b>Payables:</b>                           |                     |                     |
| Shareholders                               | 161,206             | 256,484             |
| Supervisory Board members                  | 99                  | 92                  |
| Management Board members and key functions | 183                 | 89                  |
|  | <u>161,488</u>      | <u>256,665</u>      |
| <b>Off-balance sheet:</b>                  |                     |                     |
| Shareholders                               | 4,089               | 5,955               |
| Management Board members and key functions | 16                  | 7                   |
|  | <u>4,105</u>        | <u>5,962</u>        |
|  | <b>2018</b>         | <b>2017</b>         |
| <b>Income:</b>                             |                     |                     |
| Shareholders                               | 2,590               | 3,055               |
| Management Board members and key functions | 20                  | 8                   |
|  | <u>2,610</u>        | <u>3,063</u>        |
| <b>Expenses:</b>                           |                     |                     |
| Shareholders                               | 546                 | 495                 |
| Supervisory Board members                  | -                   | -                   |
|  | <u>546</u>          | <u>495</u>          |
| <b>Management remunerations</b>            |                     |                     |
| were as follows:                           |                     |                     |
|  | <b>2018.</b>        | <b>2017.</b>        |
| - gross salaries                           | 311                 | 335                 |
| - other benefits                           | 10                  | 8                   |
| Fees to Supervisory Board members (gross)  | 85                  | 79                  |
|  | <u>406</u>          | <u>422</u>          |



Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**30. MANAGED FUNDS**

Funds managed by the Bank on behalf of individuals, trusts and other institutions are not assets of the Bank, and therefore, are not included in its balance sheet.

The table below provides analysis of the funds managed on behalf of customers:

|                                | 31 December<br>2018 | 31 December<br>2017 |
|--------------------------------|---------------------|---------------------|
| <b>Placements</b>              |                     |                     |
| Retail                         | 4                   | 5                   |
| Corporate                      | 8,036               | 2,513               |
|                                | <u>8,040</u>        | <u>2,518</u>        |
| <b>Financing</b>               |                     |                     |
| Governmental organizations     | 7,964               | 2,455               |
| Retail                         | 9                   | 75                  |
| Corporate                      | 75                  | 10                  |
|                                | <u>8,048</u>        | <u>2,540</u>        |
| <b>Net liability (Note 29)</b> | <u>8</u>            | <u>22</u>           |

The Bank does not bear the risk for these placements and charges a fee for its services.

## Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

### 31. RISK MANAGEMENT

#### a) Capital risk management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of balance sheets, are:

- To comply with the capital requirements set by the regulators of the banking markets;
- To safeguard the Bank's ability to continue as a going concern so that it can be continued to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

The Bank expects to maintain its debt to capital ratio. Solvency indicators were as follows:

|                                | 31 December<br>2018 | 31 December<br>2017 |
|--------------------------------|---------------------|---------------------|
| Debt                           | 709,876             | 595,838             |
| Equity                         | <u>61,488</u>       | <u>53,507</u>       |
| <b>Debt to capital ratio %</b> | <b><u>8.66</u></b>  | <b><u>11.14</u></b> |

Debt is defined as liabilities to banks and financial institutions, to customers, and subordinated debt as presented in detail in Note 26, 27 and 28. Capital includes share capital and retained earnings.

Capital adequacy and the use of regulatory capital are monitored daily by the Bank's management, by considering the guidelines developed by FBA for supervisory purposes. The required information are submitted to the FBA on a quarterly basis.

FBA requires each bank to: (a) hold the minimum level of the share capital and the lowest level of net capital (regulatory capital) of BAM 15 million, and (b) maintain a ratio of total regulatory capital to the risk-weighted asset at or above the minimum 12%.

On 30 May 2014, FBA issued new Decisions on minimum standards for capital management and capital hedge, effective from 2014 until the adoption of new bylaw.

On 13 October 2017, FBA issued new Decisions on minimum standards for Bank's capital management, effective for 2018. By the decision, the Bank's regulatory capital is divided into two tiers:

- Tier 1 capital or Core Capital: BAM 57,2 million (2018: ordinary shares and retained earnings indefinitely allocated by the Bank's shareholders for coverage future net losses (if any), decreased by intangible assets); and
- Tier 2 capital or Supplementary Capital: BAM 11,4 million (2018: general regulatory reserves up to 1,25% of the amount calculated by risk-weighted credit risk and subordinated debt, increased/decreased by revaluation reserves.

The risk-weighted assets reflect on an estimate of credit, market, and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

As of 31 December 2018, and 2017 the Bank complied with all the externally imposed capital requirements to which it was subjected. As of 31 December 2018 the adequacy of the Bank's capital amounts to 30,5% (31 December 2017: 33,3%).

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

a) Capital risk management (continued)

|  | 31 December<br>2018 | 31 December<br>2017 |
|--|---------------------|---------------------|
| <b>Core capital – Tier 1 capital</b>                     |                     |                     |
| Ordinary shares  | 44,098              | 34,098              |
| Retained earnings  | 14,539              | 14,863              |
| Less: Intangible assets                                  | (456)               | (451)               |
| <b>Total Core Capital</b>                                | <b>58,181</b>       | <b>48,510</b>       |
| <b>Supplementary capital - Tier 2 capital</b>            |                     |                     |
| General regulatory reserves according to FBA regulations | 2,183               | 2,289               |
| Subordinated debt  | 10,000              | 10,000              |
| Revaluation reserves                                     | (1,029)             | 196                 |
| <b>Total Supplementary Capital</b>                       | <b>10,321</b>       | <b>12,485</b>       |
| <b>Decreases of capital</b>                              |                     |                     |
| Missing regulatory reserves                              | (833)               | -                   |
| <b>Net capital</b>                                       | <b>68,502</b>       | <b>60,995</b>       |
| Risk-weighted assets                                     | 204,156             | 169,839             |
| Weighted operating risk (unaudited)                      | 20,812              | 13,278              |
| <b>Total weighted risks</b>                              | <b>224,968</b>      | <b>183,117</b>      |
| <b>Capital adequacy (%)</b>                              | <b>30.45%</b>       | <b>33.31%</b>       |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

b) Financial risk management objectives

The Bank's Treasury function provides services to the business, co-ordinates access to domestic and international financial markets, monitors and manages the financial risks relating to the operations of the Bank through internal risk reports which analyze exposures by degree and magnitude of risks. These risks include market risk (including currency risk and fair value interest rate risk), credit risk, liquidity risk, and cash flow interest rate risk.

Market risk

The Bank's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates (see below *Foreign currency risk and Interest rate risk*). Market risk exposures are analyzed by sensitivity analysis. There has been no change to the Bank's exposure to market risks or the way it manages and measures the risk.

Foreign currency risk

The Bank performs certain transactions denominated in foreign currency. There is an exposure to foreign currency exchange rates.

The Bank's carrying amount of assets and liabilities in foreign currency at the reporting date are as follows:

|   | BAM            | EUR            | USD          | Other<br>curren<br>cies | Total          |
|---|----------------|----------------|--------------|-------------------------|----------------|
| <b>As of 31 December 2018</b>                               |                |                |              |                         |                |
| <b>ASSETS</b>   |                |                |              |                         |                |
| Cash and cash equivalents                                   | 361,218        | 12,314         | 1,918        | 1,972                   | 377,422        |
| Obligatory reserves with the CBBH                           | 70,070         | -              | -            | -                       | 70,070         |
| Loans and advances to clients, net                          | 81,595         | 111,281        | -            | -                       | 192,876        |
| Financial assets at fair value through profit or loss       | 553            | -              | -            | -                       | 553            |
| Financial assets at fair value through other results        | 93,673         | 8,898          | -            | -                       | 102,571        |
| Other receivables   | 6491           |                |              |                         | 6,491          |
| <b>Total</b>  | <b>613,600</b> | <b>132,493</b> | <b>1,918</b> | <b>1,972</b>            | <b>749,983</b> |
| <b>LIABILITIES</b>  |                |                |              |                         |                |
| Liabilities to other banks and other financial institutions | 2,441          | 2              | -            | -                       | 2,443          |
| Liabilities to customers                                    | 588,313        | 105,639        | 1,860        | 1,621                   | 697,433        |
| Subordinated debt   |                | 10,000         |              |                         | 10,000         |
| <b>Total</b>  | <b>590,754</b> | <b>115,641</b> | <b>1,860</b> | <b>1,621</b>            | <b>709,876</b> |
| <b>As of 31 December 2017</b>                               |                |                |              |                         |                |
| Total Monetary assets                                       | 523,360        | 101,900        | 2,450        | 2,319                   | 630,029        |
| Total Monetary liabilities                                  | 495,499        | 96,008         | 2,401        | 1,930                   | 595,838        |

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 31. RISK MANAGEMENT *(continued)*

#### Foreign currency risk *(continued)*

##### *Foreign currency sensitivity analysis*

The Bank is mainly exposed to EUR and USD. Since Convertible Mark (BAM) is pegged to EUR, the Bank is not exposed to risk of change of EUR exchange rate.

The following table details the Bank's sensitivity to a 10% increase and decrease in BAM against USD. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rate. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in USD. A positive number below indicates an increase in profit where BAM strengthens 10% against USD. For a 10% weakening of BAM against USD, there would be an equal and opposite impact on the profit, and the balances below would be negative.

|                 | USD Impact |       |
|-----------------|------------|-------|
|                 | 2018.      | 2017. |
| Profit / (loss) | 6          | 5     |

#### Interest rate risk management

The Bank is exposed to interest rate risk as the Bank places and borrows funds also at fixed interest rates.

The Bank's exposures to the interest rates on financial assets and financial liabilities is presented in detail in the liquidity risk management section of this note (see point i).

#### c) Credit risk management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Bank. The Bank has adopted a policy of only operating with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults.

The Bank's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Exposure to loans is controlled by customer limits that are continuously reviewed by the Risk Management Department (at the level of individual counterparty according to legal and regulatory constraints). Namely, a quarterly review is provided by the Credit Risk Management Committee.

Risk managements control function, on regular, basis, monitors the compliance of the Bank's exposure to the FBA restrictions set by the law and subordinated acts.

The Bank does not have any significant credit risk exposure to any single counterparty or counterparties having similar characteristics. The Bank defines counterparties as having similar characteristics if they are related parties.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 31. RISK MANAGEMENT *(continued)*

#### c) Credit risk management *(continued)*

The process of impairment allowance measurement (ECL) involves the following steps:

1. segmentation of portfolios into homogeneous groups,
2. classification of portfolio into the stages (stages 1, 2 i 3),
3. determination of impairment assessment model (collective or individual).

Retail portfolio is segmented in homogeneous groups as follows:

- Retail loans,
- Retail loans 100% covered by deposit,
- Credit cards,
- Overdrafts on current accounts and
- Loans on which, due to inability to recover, impairment is determined at the level of exposure.

Through previous version of the Methodology (the last valid version under IAS 39), in accordance with the recommendation of the external auditor in the AQR control and the FBA requirement, corporate credit portfolio exposure is segmented in following homogenous product groups:

- Long-term (long-term loans), and
- Short-term (short-term loans, revolving loans, business cards).

#### *Credit quality stages (client stage)*

With the first application of IFRS 9, all financial assets were allocated to credit quality stages.

All financial instruments that impairment allowance is conducted for in accordance with the Methodology are allocated in the Stage 1 if they have low credit risk or have not faced deterioration in the credit risk in relation to initial recognition.

If the credit risk has increased significantly, but there is no objective evidence of impairment allowance, assets are allocated in Stage 2.

Assets that meet the criteria of objective impairment allowance (default status) are classified to Stage 3.

The Bank will use, as evidence of a decrease in quality compared to the moment of initial recognition (transition from Stage 1 to Stage 2), the following:

- Delay by material counter (Basel II) more than 30 days on the day of calculation,
- classification into the B category in accordance to the Decision on minimum standards for credit risk and assets classifications of banks,
- restructuring of the exposure related to the increase in credit risk,
- the client is on the watch list due to certain qualitative factors.

Evidence of the decrease in quality can be retrieved only if there are reasonable and available information indicating that there is no significant increase in credit quality.

Evaluation method implies collective or individual impairment assessment.

## Notes to the financial statements for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

### 31. RISK MANAGEMENT *(continued)*

#### c) Credit risk management *(continued)*

All exposures that are individually/independently significant are assessed individually and are classified in Stage 3 (status default).

Individually significant exposure is exposure that exceeds the following significance thresholds:

- retail exposure: BAM 25,000.00
- corporate exposure: BAM 0.00
- exposure to central government, regional government, and institutions: BAM 0.00.

The Bank determines the default status on the client level, i.e. borrower for all exposures. During the individual impairment allowance assessment, each contract classified as individually significant is analyzed so that the existence of objective evidence of impairment could be determined.

The transition from Stage 3 to Stage 1 is possible, but only after the defined period for the Stage 2 has passed, in which the instrument has shown decrease in credit risk, so that transition to Stage 1 is possible.

#### *Expected Credit Loss Calculation ("ECL")*

Impairment allowance ECL is calculated by applying PD, CR and LGD risk parameters to exposure. (EAD – exposure at default).

The PD parameter at the level of individual exposure, can be interpreted as the probability that certain transaction or client will, within a given time period, fulfil the definition of the default status in, in other words, the loss event will be identified at individual level. Hence, for the transaction/client already in default status, PD rate is assumed to be equal to 1.

The CR parameter, as a part of the LGD parameter, is the recovery rate and provides information on the part of the transaction/client that were in default status and went out of it in a regular way (without collection from collateral) in a given time period of t months, where it is a time horizon of the CR parameter. At the time, expression 1-CR represents a part of the exposure that meets the default status and will not be collected in a regular way over a given time period.

The LGD rates include the expected return from the following:

- deposit cash flows,
- cash flows from collaterals/real estates (estimated realizable value), limited to the amount of exposure with assumption of realization over the period defined by the ATR parameter, reduced to the present value of recovery
- cash flows that are not related to collaterals, and result in leaving the default status (modeled by CR parameter),

The LGD rate for the Stage 1 includes all the above mentioned cash flows, and for Stage 2 it only includes only those modeled by CR parameter.

#### *Credit risk - Stage 1*

The calculation of the impairment on a group basis for Stage 1 is performed using the following formula:

$$ECL = PD * LGD * EAD$$

## Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

---

### 31. RISK MANAGEMENT (continued)

#### c) Credit risk management (continued)

##### Credit risk - Stage 2

For loans classified in Stage 2, the impairment allowance is calculated according to the principle of expected lifetime loss (lifetime PD).

$$ECL = \sum PD_{t1} * LGD * EAD_t * D_t$$

t1 – accounting period,

tn – accounting period increased for n years,

PDt- marginal PD rate for t period,

LGD – expected loss rate in case a client receives default status,

##### Credit risk - Stage 3

The calculation of impairment value on collective basis for Stage 3 is done using the following formula:

$$ECL = PD * LGD * EAD$$

The value of PD parameter is 100%.

The individual basis for Stage 3 implies the analysis of the expected future cash flows after the observed placement and the calculation of their present value.

The following formula is used for the impairment allowance:  $ECL = EAD - \sum CF_i / (1 + EIR)^{ti}$

Given that these are exposures in default status, it entails that the Bank has already initiated adequate legal actions or will do so in the shortest possible period.

The expected cash flows can be as follows:

- client return to the status of proper repayment without the initiation of legal actions (i.e. client healing)
- restructuring
- third party payment – e.g. guarantees, insurers etc.
- complete or partial repayment by the client after the introduction of legal actions
- collateral realization
- bankruptcy estate distribution upon the termination of the bankruptcy procedure

Impairment allowance for central governments, regional governments and institutions are calculated using the formula  $PD * LGD * EAD$ .

The value adjustment of PD and LGD parameters is performed at least once a year and is based on available research.

For the assets in domestic banks PD is reduced to the monthly level in accordance with the maturity, and the ability to get the information about possible adverse developments in the shortest possible period.

For the assets in foreign banks, the values of PD parameter are used on the annual level. For exposures to the state, entities, state institutions, and/or state-owned companies, the value adjustment is determined on the basis of the value of the PD for the rating B, (Standard & Poors –S&P) and the indicated LGD rates.

Except for the aforementioned table, carrying amount of the financial assets presented in financial statements, decreased by impairment losses, presents the maximum exposure of the Bank to credit risk without taking into account the value of collected collateral.



Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

TOTAL EXPOSURE TO CREDIT RISK

|   | 31 December 2018 |                | 31 December 2017 |                |
|---|------------------|----------------|------------------|----------------|
|   | Gross            | Net            | Gross            | Net            |
| I. Assets   | <b>771,682</b>   | <b>751,935</b> | <b>652,343</b>   | <b>631,444</b> |
| Cash and balances with banks                          | 377,463          | 377,422        | 291,973          | 291,954        |
| Obligatory reserve with the Central Bank              | 70,070           | 70,067         | 63,045           | 63,045         |
| Financial assets at fair value through profit or loss | 553              | 553            | 362              | 362            |
| Financial assets available for sale                   | -                | -              | 98,478           | 97,504         |
| Financial assets at fair value through OCI            | 102,571          | 102,571        | -                | -              |
| Loans and receivables                                 | 211,680          | 192,876        | 182,906          | 163,950        |
| Other assets and liabilities                          | 9,345            | 8,446          | 15,579           | 14,629         |
| II. Off-balance sheet items                           | <b>32,888</b>    | <b>32,227</b>  | <b>21,527</b>    | <b>21,069</b>  |
| Payment guarantee                                     | 5,605            | 5,561          | 3,504            | 3,465          |
| Performance guarantee                                 | 9,902            | 9,824          | 9,676            | 9,537          |
| Irrevocable obligations                               | 17,381           | 16,842         | 8,347            | 8,067          |
| Other   | -                | -              | -                | -              |
| Total (I+II)  | <b>804,570</b>   | <b>784,161</b> | <b>673,870</b>   | <b>652,513</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

*Credit exposure and collateral*

|   | Credit risk exposure    |                            | Fair value of collateral |
|---|-------------------------|----------------------------|--------------------------|
|   | Net exposure            | Undrawn loans / Guarantees |                          |
| <b>At 31 December 2018</b>                            |                         |                            |                          |
| Cash and cash equivalents                             | 377,422                 | -                          | -                        |
| Obligatory reserve with the CBBH                      | 70,070                  | -                          | -                        |
| Financial assets at fair value through profit or loss | 553                     | -                          | -                        |
| Financial assets at fair value through other OCI      | 102,571                 | -                          | -                        |
| Loans to clients, net                                 | 192,876                 | 32,888                     | 365,978                  |
| Other receivables                                     | 6,491                   | -                          | -                        |
|   | <b>749,983</b>          | <b>32,888</b>              | <b>365,978</b>           |
| <b>At 31 December 2017</b>                            |                         |                            |                          |
| Cash and cash equivalents                             | 291,954                 | -                          | -                        |
| Obligatory reserve with the CBBH                      | 63,045                  | -                          | -                        |
| Loans to clients, net                                 | 163,950                 | 21,527                     | 380,672                  |
| Financial assets at fair value through profit or loss | 362                     | -                          | -                        |
| Financial assets available for sale                   | 97,504                  | -                          | -                        |
| Financial assets held-to-maturity                     | 13,214                  | -                          | -                        |
|   | <b>630,029</b>          | <b>21,527</b>              | <b>380,672</b>           |
| <i>Fair value of the collateral</i>                   |                         |                            |                          |
|   | <b>31 December 2018</b> | <b>31 December 2017</b>    |                          |
| Real estates  | 328,530                 | 330,663                    |                          |
| Movable assets  | 21,519                  | 32,755                     |                          |
| Deposits  | 15,929                  | 17,254                     |                          |
|   | <b>365,978</b>          | <b>380,672</b>             |                          |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

---

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

Arrears

| <b>31 December 2018</b> | <b>Gross loan portfolio</b> | <b>Not due</b> | <b>Up to 30 days</b> | <b>31 – 90 days</b> |
|-------------------------|-----------------------------|----------------|----------------------|---------------------|
| Corporate               | 115,115                     | 106,245        | 7,685                | 1,185               |
| Retail                  | 70,438                      | 66,589         | 3,613                | 236                 |
| <b>Total</b>            | <b>185,553</b>              | <b>172,834</b> | <b>11,298</b>        | <b>1,421</b>        |

|                         |                |                |               |               |
|-------------------------|----------------|----------------|---------------|---------------|
| <b>31 December 2017</b> |                |                |               |               |
| Corporate               | 131,680        | 99,910         | 21,661        | 10,109        |
| Retail                  | 34,984         | 30,030         | 210           | 4,744         |
| <b>Total</b>            | <b>166,664</b> | <b>129,940</b> | <b>21,870</b> | <b>14,853</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

LOANS AND RECEIVABLES FROM COMMITTEES, BANKS AND OTHER FINANCIAL ORGANIZATIONS

| 31 December<br>2018                | S1             | S2            | S3            | Total          | Impairment<br>allowance<br>S1 | Impairment<br>allowance<br>S2 | Impairment<br>allowance<br>S3 | Total<br>Impairment<br>allowance | In 000<br>BAM<br>Net |
|------------------------------------|----------------|---------------|---------------|----------------|-------------------------------|-------------------------------|-------------------------------|----------------------------------|----------------------|
| Housing loans                      | 44,494         | 946           | 52            | 45,492         | 389                           | 72                            | 52                            | 513                              | 44,979               |
| Consumer loans<br>and credit cards | 24,738         | 260           | 3,286         | 28,284         | 310                           | 8                             | 3,039                         | 3,357                            | 24,928               |
| <b>Total retail</b>                | <b>69,232</b>  | <b>1,206</b>  | <b>3,339</b>  | <b>73,776</b>  | <b>698</b>                    | <b>81</b>                     | <b>3,091</b>                  | <b>3,870</b>                     | <b>69,906</b>        |
| Large companies                    | 57,881         | 13,402        | 10,526        | 81,809         | 2,082                         | 830                           | 4,139                         | 7,051                            | 74,758               |
| Medium<br>companies                | 28,410         | 2,572         | 3,941         | 34,922         | 885                           | 220                           | 2,523                         | 3,628                            | 31,294               |
| Small companies                    | 10,606         | 2,244         | 8,322         | 21,172         | 279                           | 311                           | 3,664                         | 4,254                            | 16,918               |
| <b>Total corporate</b>             | <b>96,897</b>  | <b>18,218</b> | <b>22,788</b> | <b>137,903</b> | <b>3,246</b>                  | <b>1,361</b>                  | <b>10,326</b>                 | <b>14,933</b>                    | <b>122,970</b>       |
| <b>Total</b>                       | <b>166,128</b> | <b>19,424</b> | <b>26,127</b> | <b>211,680</b> | <b>3,944</b>                  | <b>1,442</b>                  | <b>13,417</b>                 | <b>18,803</b>                    | <b>192,877</b>       |
| <b>Banks</b>                       | <b>13,027</b>  | <b>-</b>      | <b>-</b>      | <b>13,027</b>  | <b>25</b>                     | <b>-</b>                      | <b>-</b>                      | <b>25</b>                        | <b>13,002</b>        |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

LOANS AND RECEIVABLES FROM COMMITTEES, BANKS AND OTHER FINANCIAL ORGANIZATIONS (continued)

| 1 January 2018                  | In 000 BAM     |               |               |                |                         |                         |                         |                            |                |
|---------------------------------|----------------|---------------|---------------|----------------|-------------------------|-------------------------|-------------------------|----------------------------|----------------|
|                                 | S1             | S2            | S3            | Total          | Impairment allowance S1 | Impairment allowance S2 | Impairment allowance S3 | Total Impairment allowance | Net            |
| Housing loans                   | 18,643         | 157           | 52            | 18,851         | 223                     | 12                      | 52                      | 287                        | 18,564         |
| Consumer loans and credit cards | 15,944         | 228           | 3,430         | 19,602         | 205                     | 7                       | 3,158                   | 3,370                      | 16,232         |
| <b>Total retail</b>             | <b>34,587</b>  | <b>384</b>    | <b>3,482</b>  | <b>38,453</b>  | <b>428</b>              | <b>19</b>               | <b>3,210</b>            | <b>3,657</b>               | <b>34,796</b>  |
| Large companies                 | 64,214         | 23,591        | 4,870         | 92,675         | 3,175                   | 1,654                   | 4,013                   | 8,842                      | 83,833         |
| Medium companies                | 19,808         | 5,419         | 2,861         | 28,088         | 1,118                   | 434                     | 2,170                   | 3,722                      | 24,365         |
| Small companies                 | 11,781         | 6,880         | 5,029         | 23,691         | 608                     | 409                     | 3,024                   | 4,040                      | 19,650         |
| <b>Total corporate</b>          | <b>95,802</b>  | <b>35,890</b> | <b>12,761</b> | <b>144,453</b> | <b>4,901</b>            | <b>2,497</b>            | <b>9,207</b>            | <b>16,605</b>              | <b>127,848</b> |
| <b>Total</b>                    | <b>130,389</b> | <b>36,275</b> | <b>16,242</b> | <b>182,906</b> | <b>5,329</b>            | <b>2,516</b>            | <b>12,417</b>           | <b>20,262</b>              | <b>162,644</b> |
| <b>Banks</b>                    | <b>17,027</b>  | -             | -             | <b>17,027</b>  | 27                      | -                       | -                       | 27                         | <b>17,000</b>  |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

LOANS AND RECEIVABLES FROM COMMITTEES, BANKS AND OTHER FINANCIAL ORGANIZATIONS (continued)

| 31 December<br>2017         | Performing<br>receivables | Nonperforming<br>receivables | Total          | Impairment<br>allowance for<br>performing<br>receivables | Impairment<br>allowance for<br>nonperforming<br>receivables | Total Impairment<br>allowance | Net            |
|-----------------------------|---------------------------|------------------------------|----------------|--|---|-------------------------------|----------------|
|                             | In 000 BAM                |                              |                |  |   |                               |                |
| Housing loans               | 18,799                    | 52                           | 18,851         | 225  | 52  | 277                           | 18,574         |
| Consumer<br>loans           | 16,172                    | 3,430                        | 19,602         | 209  | 3,158   | 3,367                         | 16,235         |
| <b>Total retail</b>         | <b>34,971</b>             | <b>3,482</b>                 | <b>38,453</b>  | <b>434</b>   | <b>3,210</b>  | <b>3,644</b>                  | <b>34,809</b>  |
| Large<br>companies          | 87,805                    | 4,870                        | 92,675         | 3,964  | 4,013   | 7,978                         | 84,697         |
| Medium<br>companies         | 25,226                    | 2,861                        | 28,088         | 1,371  | 2,170   | 3,541                         | 24,547         |
| Small<br>companies          | 18,661                    | 5,029                        | 23,691         | 770  | 3,024   | 3,794                         | 19,897         |
| <b>Total<br/>corporate</b>  | <b>131,693</b>            | <b>12,761</b>                | <b>144,453</b> | <b>6,105</b>   | <b>9,207</b>  | <b>15,312</b>                 | <b>129,141</b> |
| <b>Total</b>                | <b>166,664</b>            | <b>16,242</b>                | <b>182,906</b> | <b>6,539</b>   | <b>12,417</b>   | <b>18,956</b>                 | <b>163,950</b> |
| <b>Bank<br/>Receivables</b> | <b>17,027</b>             | <b>-</b>                     | <b>17,027</b>  | <b>19</b>  | <b>-</b>  | <b>19</b>                     | <b>17,008</b>  |

In the previous table performing receivables are receivables that are not impaired, while nonperforming receivables relate to those impaired (NPL clients).

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued) LOANS TO CUSTOMERS - STAGE 1

In 000 BAM

| 31 December 2018                | Not in delay   | Delay up to<br>30 days | 31-60 days | 61-90 days | Total          |
|---------------------------------|----------------|------------------------|------------|------------|----------------|
| Housing loans                   | 42,410         | 2,084                  | -          | -          | 44,494         |
| Consumer loans and credit cards | 23,379         | 1,350                  | 8          | -          | 24,738         |
| <b>Total retail</b>             | <b>65,790</b>  | <b>3,434</b>           | <b>8</b>   | -          | <b>69,232</b>  |
| Large companies                 | 56,272         | 1,609                  | -          | -          | 57,881         |
| Medium companies                | 27,864         | 546                    | -          | -          | 28,410         |
| Small companies                 | 7,491          | 3,115                  | -          | -          | 10,606         |
| <b>Total corporate</b>          | <b>91,627</b>  | <b>5,270</b>           | -          | -          | <b>96,897</b>  |
| <b>Total</b>                    | <b>157,416</b> | <b>8,704</b>           | <b>8</b>   | -          | <b>166,128</b> |
| of which: restructured          | -              | -                      | -          | -          | -              |
| <b>Bank Receivables</b>         | <b>13,027</b>  | -                      | -          | -          | <b>13,027</b>  |

| 1 January 2018                  | Not in delay   | Delay up to<br>30 days | 31-60 days   | 61-90 days | Total          |
|---------------------------------|----------------|------------------------|--------------|------------|----------------|
| Housing loans                   | 16,167         | 2,476                  | -            | -          | 18,643         |
| Consumer loans and credit cards | 13,738         | 2,201                  | 5            | -          | 15,944         |
| <b>Total retail</b>             | <b>29,905</b>  | <b>4,677</b>           | <b>5</b>     | -          | <b>34,587</b>  |
| Large companies                 | 54,657         | 4,631                  | 4,926        | -          | 64,214         |
| Medium companies                | 18,450         | 1,307                  | 51           | -          | 19,808         |
| Small companies                 | 6,959          | 4,297                  | 525          | -          | 11,781         |
| <b>Total corporate</b>          | <b>80,066</b>  | <b>10,235</b>          | <b>5,502</b> | -          | <b>95,802</b>  |
| <b>Total</b>                    | <b>109,971</b> | <b>14,912</b>          | <b>5,507</b> | -          | <b>130,389</b> |
| of which: restructured          | -              | -                      | -            | -          | -              |
| <b>Bank Receivables</b>         | <b>17,027</b>  | -                      | -            | -          | <b>17,027</b>  |

On 31 December 2017 the 31-60 days delay category includes clients (two exposures within the large companies) that have delay in accrued interest and in the amount below the significant threshold (BAM 500 and 2.5% interest rate).

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**31. RISK MANAGEMENT (continued)**  
**LOANS TO CUSTOMERS - STAGE 2**

|                                 | 31 December 2018 |                        |              |               |              | In 000 BAM    |       |
|---------------------------------|------------------|------------------------|--------------|---------------|--------------|---------------|-------|
|                                 | Not in delay     | Delay up to<br>30 days | 31-60 days   | 61-90<br>days | Over 90 days | Total         | Total |
| Housing loans                   | 754              | 94                     | 98           | -             | -            | 946           |       |
| Consumer loans and credit cards | 45               | 86                     | 109          | 21            | -            | 260           |       |
| <b>Total retail</b>             | <b>799</b>       | <b>180</b>             | <b>207</b>   | <b>21</b>     | <b>0</b>     | <b>1,206</b>  |       |
| Large companies                 | 11,721           | 495                    | 1,186        | -             | -            | 13,402        |       |
| Medium companies                | 1,837            | 734                    | -            | -             | -            | 2,572         |       |
| Small companies                 | 1,060            | 1,185                  | -            | -             | -            | 2,244         |       |
| <b>Total corporate</b>          | <b>14,618</b>    | <b>2,415</b>           | <b>1,186</b> | <b>-</b>      | <b>-</b>     | <b>18,218</b> |       |
| <b>Total</b>                    | <b>15,417</b>    | <b>2,594</b>           | <b>1,392</b> | <b>21</b>     | <b>-</b>     | <b>19,424</b> |       |
| of which: restructured          | -                | -                      | -            | -             | -            | -             |       |
| Bank Receivables                | -                | -                      | -            | -             | -            | -             |       |

|                                 | 1 January 2018 |                        |              |               |              | In 000 BAM    |       |
|---------------------------------|----------------|------------------------|--------------|---------------|--------------|---------------|-------|
|                                 | Not in delay   | Delay up to<br>30 days | 31-60 days   | 61-90<br>days | Over 90 days | Total         | Total |
| Housing loans                   | 63             | -                      | 94           | -             | -            | 157           |       |
| Consumer loans and credit cards | 50             | 68                     | 99           | 11            | -            | 228           |       |
| <b>Total retail</b>             | <b>112</b>     | <b>68</b>              | <b>193</b>   | <b>11</b>     | <b>-</b>     | <b>384</b>    |       |
| Large companies                 | 14,417         | 5,649                  | 1,769        | 1,756         | -            | 23,591        |       |
| Medium companies                | 3,279          | 2,079                  | 9            | 51            | -            | 5,419         |       |
| Small companies                 | 2,161          | 3,697                  | 993          | 29            | -            | 6,880         |       |
| <b>Corporate clients</b>        | <b>19,857</b>  | <b>11,426</b>          | <b>2,772</b> | <b>1,836</b>  | <b>-</b>     | <b>35,890</b> |       |
| <b>Total</b>                    | <b>19,969</b>  | <b>11,493</b>          | <b>2,965</b> | <b>1,847</b>  | <b>-</b>     | <b>36,275</b> |       |
| of which: restructured          | -              | -                      | -            | -             | -            | -             |       |
| Bank Receivables                | -              | -                      | -            | -             | -            | -             |       |



Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

UNIMPAIRED RECEIVABLES BASED ON DAYS OF DELAY – PERFORMING RECEIVABLES

| 31 December 2017                | Not in delay   | Delay up to 30 days |              |              |          | Over 90 days   | Total |
|---------------------------------|----------------|---------------------|--------------|--------------|----------|----------------|-------|
|                                 |                | 31-60 days          | 61-90 days   | Over 90 days | Total    |                |       |
| Housing loans                   | 16,229         | 2,476               | 94           | -            | -        | 18,799         |       |
| Consumer loans and credit cards | 13,788         | 2,269               | 103          | 12           | -        | 16,172         |       |
| <b>Total retail</b>             | <b>30,017</b>  | <b>4,744</b>        | <b>197</b>   | <b>12</b>    | <b>-</b> | <b>34,971</b>  |       |
| Large companies                 | 69,074         | 10,281              | 4,081        | 4,370        | -        | 87,805         |       |
| Medium companies                | 21,729         | 3,387               | 60           | 51           | -        | 25,226         |       |
| Small companies                 | 9,120          | 7,994               | 1,516        | 32           | -        | 18,661         |       |
| <b>Total corporate</b>          | <b>99,923</b>  | <b>21,661</b>       | <b>5,656</b> | <b>4,453</b> | <b>-</b> | <b>131,693</b> |       |
| <b>Total</b>                    | <b>129,940</b> | <b>26,405</b>       | <b>5,853</b> | <b>4,465</b> | <b>-</b> | <b>166,664</b> |       |
| of which: restructured          | -              | -                   | -            | -            | -        | -              |       |
| <b>Bank Receivables</b>         | <b>17,027</b>  | <b>-</b>            | <b>-</b>     | <b>-</b>     | <b>-</b> | <b>17,027</b>  |       |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**31. RISK MANAGEMENT (continued)**  
**LOANS TO CUSTOMERS - STAGE 3**

|                                 | 31 December 2018 |                     |            |            |               | In 000 BAM    |       |
|---------------------------------|------------------|---------------------|------------|------------|---------------|---------------|-------|
|                                 | Not in delay     | Delay up to 30 days | 31-60 days | 61-90 days | Over 90 days  | Total         | Total |
| Housing loans                   | -                | -                   | -          | -          | 52            | 52            |       |
| Consumer loans and credit cards | 53               | 38                  | 21         | 29         | 3,145         | 3,286         |       |
| <b>Total retail</b>             | <b>53</b>        | <b>38</b>           | <b>21</b>  | <b>29</b>  | <b>3,198</b>  | <b>3,339</b>  |       |
| Large companies                 | -                | -                   | -          | -          | 10,526        | 10,526        |       |
| Medium companies                | -                | -                   | 149        | 857        | 2,934         | 3,941         |       |
| Small companies                 | 126              | -                   | 69         | -          | 8,127         | 8,322         |       |
| <b>Total corporate</b>          | <b>126</b>       | <b>-</b>            | <b>218</b> | <b>857</b> | <b>21,586</b> | <b>22,788</b> |       |
| <b>Total</b>                    | <b>180</b>       | <b>38</b>           | <b>239</b> | <b>886</b> | <b>24,784</b> | <b>26,127</b> |       |
| of which: restructured          | 126              | -                   | -          | -          | 342           | 468           |       |
| Bank Receivables                | -                | -                   | -          | -          | -             | -             |       |
|                                 |                  |                     |            |            |               |               |       |
|                                 | 1 January 2018   |                     |            |            |               | In 000 BAM    |       |
|                                 | Not in delay     | Delay up to 30 days | 31-60 days | 61-90 days | Over 90 days  | Total         | Total |
| Housing loans                   | -                | -                   | -          | -          | 52            | 52            |       |
| Consumer loans and credit cards | 24               | 27                  | 25         | 27         | 3,327         | 3,430         |       |
| <b>Total retail</b>             | <b>24</b>        | <b>27</b>           | <b>25</b>  | <b>27</b>  | <b>3,380</b>  | <b>3,482</b>  |       |
| Large companies                 | 175              | -                   | -          | -          | 4,695         | 4,870         |       |
| Medium companies                | -                | -                   | -          | -          | 2,861         | 2,861         |       |
| Small companies                 | 1,664            | -                   | -          | 692        | 2,673         | 5,029         |       |
| <b>Total corporate</b>          | <b>1,839</b>     | <b>-</b>            | <b>-</b>   | <b>692</b> | <b>10,229</b> | <b>12,761</b> |       |
| <b>Total</b>                    | <b>1,863</b>     | <b>27</b>           | <b>25</b>  | <b>718</b> | <b>13,609</b> | <b>16,242</b> |       |
| of which: restructured          | 299              | -                   | -          | -          | 238           | 537           |       |
| Bank Receivables                | -                | -                   | -          | -          | -             | -             |       |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**31. RISK MANAGEMENT (continued)**

**IMPAIRED RECEIVABLES BASED ON DAYS OF DELAY – NONPERFORMING RECEIVABLES**

|                                    | 31 December 2017 | Not in delay | Delay up to<br>30 days | 31-60 days | 61-90 days | Over 90<br>days | In 000 BAM<br>Total |
|------------------------------------|------------------|--------------|------------------------|------------|------------|-----------------|---------------------|
| Housing loans                      | -                | -            | -                      | -          | -          | 52              | 52                  |
| Consumer loans and credit<br>cards | 24               | 27           | 25                     | 27         | 27         | 3,327           | 3,430               |
| <b>Total retail</b>                | <b>24</b>        | <b>27</b>    | <b>25</b>              | <b>27</b>  | <b>27</b>  | <b>3,380</b>    | <b>3,482</b>        |
| Large companies                    | 175              | -            | -                      | -          | -          | 4,695           | 4,870               |
| Medium companies                   | -                | -            | -                      | -          | -          | 2,861           | 2,861               |
| Small companies                    | 1,664            | -            | -                      | 692        | 692        | 2,673           | 5,029               |
| <b>Total corporate</b>             | <b>1,839</b>     | <b>-</b>     | <b>-</b>               | <b>692</b> | <b>692</b> | <b>10,229</b>   | <b>12,761</b>       |
| <b>Total</b>                       | <b>1,863</b>     | <b>27</b>    | <b>25</b>              | <b>718</b> | <b>718</b> | <b>13,609</b>   | <b>16,242</b>       |
| of which: restructured             | 299              | -            | -                      | -          | -          | 238             | 537                 |
| Bank Receivables                   | -                | -            | -                      | -          | -          | -               | -                   |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

Cash and balances with Central Bank

| In BAM 000                               | 31 December<br>2018 | 31 December<br>2017 |
|--|---------------------|---------------------|
| Cash on hand                             | 8,875               | 7,463               |
| Obligatory reserve with the Central Bank | 70,073              | 63,045              |
| Deposits with the Central Bank           | 355,560             | 267,483             |
| Less: Allowance for impairment losses    | (19)                | (8)                 |
| Deposits with other Central Banks        | -                   | -                   |
|  | <b>434,489</b>      | <b>337,982</b>      |

| In BAM 000                       | 2018   | 2017   |
|----------------------------------|--------|--------|
| Placement with Banks             | 13,027 | 17,027 |
| Less: Provisions for credit loss | (25)   | (27)   |

The following table shows the analysis of the change in gross carrying amount of the placements with banks and expected loan loss:

|                                       | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total   |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------|---------|
| Gross carrying amount                 | -                     | 17,027                | -                     | -                     | -       | 17,027  |
| New assets originated<br>or purchased | -                     | -                     | -                     | -                     | -       | -       |
| Assets derecognized<br>or repaid      | -                     | (4,000)               | -                     | -                     | -       | (4,000) |
| Transfers to Stage 1                  | -                     | -                     | -                     | -                     | -       | -       |
| Transfers to Stage 2                  | -                     | -                     | -                     | -                     | -       | -       |
| Transfers to Stage 3                  | -                     | -                     | -                     | -                     | -       | -       |
| Foreign exchange<br>adjustments       | -                     | -                     | -                     | -                     | -       | -       |
| At 31 December 2018                   | -                     | 13,027                | -                     | -                     | -       | 13,027  |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

Placements with Banks

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|-------|
| ECL on 1 January 2018 under IFRS 9                   | -                     | 27                    | -                     | -                     | -       | 27    |
| New assets originated or purchased                   | -                     |                       | -                     | -                     | -       | -     |
| Assets derecognized or repaid (excluding write offs) | -                     | (2)                   | -                     | -                     | -       | (2)   |
| Transfers to Stage 1                                 | -                     | -                     | -                     | -                     | -       | -     |
| Transfers to Stage 2                                 | -                     | -                     | -                     | -                     | -       | -     |
| Transfers to Stage 3                                 | -                     | -                     | -                     | -                     | -       | -     |
| Unwind of discount                                   | -                     | -                     | -                     | -                     | -       | -     |
| <b>At 31 December 2018</b>                           | -                     | 25                    | -                     | -                     | -       | 25    |

Impairment allowance for loans– Large companies

An analysis of change in the gross carrying amount and the corresponding ECL:

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total    |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|----------|
| Gross carrying amount                                | -                     | 64,214                | -                     | 23,591                | 4,870   | 92,675   |
| New assets originated or purchased                   | -                     | 39,406                | -                     | 8,441                 | 102     | 47,948   |
| Assets derecognized or repaid (excluding write offs) | -                     | (48,415)              | -                     | (9,486)               | (913)   | (58,814) |
| Transfers to Stage 1                                 | -                     | 3,366                 | -                     | (3,366)               | -       | -        |
| Transfers to Stage 2                                 | -                     | (689)                 | -                     | 689                   | -       | -        |
| Transfers to Stage 3                                 | -                     | -                     | -                     | (6,467)               | 6,467   | -        |
| <b>At 31 December 2018</b>                           | -                     | 57,881                | -                     | 13,402                | 10,526  | 81,809   |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3      | Total        |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--------------|--------------|
| ECL on 1 January 2018 under IFRS 9   | -                     | 3,175                 | -                     | 1,654                 | 4,013        | 8,842        |
| New assets originated or purchased   | -                     | 1,404                 | -                     | 474                   | 102          | 1,980        |
| Assets derecognized or repaid (excluding write offs)                           | -                     | (2,572)               | -                     | (476)                 | (918)        | (3,966)      |
| Transfers to Stage 1   | -                     | 142                   | -                     | (142)                 | -            | -            |
| Transfers to Stage 2   | -                     | (55)                  | -                     | 55                    | -            | -            |
| Transfers to Stage 3   | -                     | -                     | -                     | (942)                 | 942          | -            |
| Impact on year end ECL of exposures transferred between stages during the year | -                     | (11)                  | -                     | 206                   | -            | 194          |
| <b>At 31 December 2018</b>   | <b>-</b>              | <b>2,082</b>          | <b>-</b>              | <b>830</b>            | <b>4,139</b> | <b>7,051</b> |

Impairment allowance for loans– Medium and small companies

An analysis of change in the gross carrying amount and the corresponding ECL:

|                                    | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3       | Total         |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------|---------------|
| Gross carrying amount              | -                     | 31,589                | -                     | 12,299                | 7,890         | 51,778        |
| New assets originated or purchased | -                     | 20,803                | -                     | 2,286                 | 126           | 23,215        |
| Assets derecognized or repaid      | -                     | (12,692)              | -                     | (5,251)               | (956)         | (18,899)      |
| Transfers to Stage 1               | -                     | -                     | -                     | -                     | -             | -             |
| Transfers to Stage 2               | -                     | (684)                 | -                     | 684                   | -             | -             |
| Transfers to Stage 3               | -                     | -                     | -                     | (5,202)               | 5,201         | -             |
| <b>At 31 December 2018</b>         | <b>-</b>              | <b>39,016</b>         | <b>-</b>              | <b>4,816</b>          | <b>12,263</b> | <b>56,094</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3      | Total        |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--------------|--------------|
| ECL on 1 January 2018 under IFRS 9   | -                     | 1,726                 | -                     | 843                   | 5,194        | 7,763        |
| New assets originated or purchased   | -                     | 705                   | -                     | 203                   | 79           | 987          |
| Assets derecognized or repaid (excluding write offs)                           | -                     | (1,210)               | 0,00                  | (263)                 | (20)         | (1,493)      |
| Transfers to Stage 1   | -                     | -                     | -                     | -                     | -            | -            |
| Transfers to Stage 2   | -                     | (78)                  | -                     | 78                    | -            | -            |
| Transfers to Stage 3   | -                     | -                     | -                     | (935)                 | 935          | -            |
| Impact on year end ECL of exposures transferred between stages during the year | -                     | 20                    | -                     | 606                   | -            | 626          |
| <b>At 31 December 2018</b>   | <b>-</b>              | <b>1,164</b>          | <b>-</b>              | <b>532</b>            | <b>6,187</b> | <b>7,883</b> |

Impairment allowance for loans– Consumer loans

An analysis of change in the gross carrying amount and the corresponding ECL:

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3      | Total         |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--------------|---------------|
| Gross carrying amount                                | -                     | 15,944                | -                     | 228                   | 3,430        | 19,602        |
| New assets originated or purchased                   | -                     | 15,725                | -                     | 101                   | 23           | 15,849        |
| Assets derecognized or repaid (excluding write offs) | -                     | (6,740)               | -                     | (99)                  | (326)        | (7,166)       |
| Transfers to Stage 1                                 | -                     | 56                    | -                     | (56)                  | -            | -             |
| Transfers to Stage 2                                 | -                     | (123)                 | -                     | 123                   | -            | -             |
| Transfers to Stage 3                                 | -                     | (125)                 | -                     | (35)                  | 160,14       | -             |
| <b>At 31 December 2018</b>                           | <b>-</b>              | <b>24,738</b>         | <b>-</b>              | <b>260</b>            | <b>3,286</b> | <b>28,284</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|-------|
| <b>ECL on 1 January 2018 under IFRS 9</b>                                      | -                     | 205                   | -                     | 7                     | 3,158   | 3,370 |
| New assets originated or purchased   | -                     | 191                   | -                     | 4                     | 16      | 211   |
| Assets derecognized or repaid (excluding write offs)                           | -                     | (82)                  | 0,00                  | (2)                   | (251)   | (335) |
| Transfers to Stage 1   | -                     | 1                     | -                     | (1)                   | -       | -     |
| Transfers to Stage 2   | -                     | (3)                   | -                     | 3                     | -       | -     |
| Transfers to Stage 3   | -                     | (93)                  | -                     | (26)                  | 119     | -     |
| Impact on year end ECL of exposures transferred between stages during the year | -                     | 91                    | -                     | 23                    | (2)     | 111   |
| <b>At 31 December 2018</b>   | -                     | 310                   | 0,00                  | 8                     | 3,039   | 3,357 |

Impairment allowance for loans – Housing loans

An analysis of change in the gross carrying amount and the corresponding ECL:

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total   |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|---------|
| Gross carrying amount                                | -                     | 18,643                | -                     | 157                   | 52      | 18,851  |
| New assets originated or purchased                   | -                     | 29,943                | -                     | 324                   | -       | 30,267  |
| Assets derecognized or repaid (excluding write offs) | -                     | (3,619)               | -                     | (8)                   | -       | (3,626) |
| Transfers to Stage 1                                 | -                     | 149                   | -                     | (149)                 | -       | -       |
| Transfers to Stage 2                                 | -                     | (621)                 | -                     | 621                   | -       | -       |
| Transfers to Stage 3                                 | -                     | -                     | -                     | -                     | -       | -       |
| <b>At 31 December 2018</b>                           | -                     | 44,494                | -                     | 946                   | 52      | 45,492  |



Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|-------|
| <b>ECL on 1 January 2018 under IFRS 9</b>                                      | -                     | 223                   | -                     | 12                    | 52      | 287   |
| New assets originated or purchased   | -                     | 274                   | -                     | 32                    | -       | 306   |
| Assets derecognized or repaid (excluding write offs)                           | -                     | (101)                 | -                     | -                     | -       | (101) |
| Transfers to Stage 1   | -                     | 1                     | -                     | (1)                   | -       | -     |
| Transfers to Stage 2   | -                     | (40)                  | -                     | 40                    | -       | -     |
| Transfers to Stage 3   | -                     | -                     | -                     | -                     | -       | -     |
| Impact on year end ECL of exposures transferred between stages during the year | -                     | 32                    | -                     | (11)                  | -       | 22    |
| <b>At 31 December 2018</b>   | -                     | 389                   | -                     | 72                    | 52      | 513   |

Provision for impairment - Financial guarantees

An analysis of change in the gross carrying amount and the corresponding ECL:

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total   |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|---------|
| Gross carrying amount                                | -                     | 7,305                 | -                     | 5,777                 | 98      | 13,180  |
| New assets originated or purchased                   | -                     | 5,689                 | -                     | 3,253                 | -       | 8,942   |
| Assets derecognized or repaid (excluding write offs) | -                     | (2,835)               | -                     | (3,681)               | (98)    | (6,614) |
| Transfers to Stage 1                                 | -                     | -                     | -                     | -                     | -       | -       |
| Transfers to Stage 2                                 | -                     | (45)                  | -                     | 45                    | -       | -       |
| Transfers to Stage 3                                 | -                     | -                     | -                     | -                     | -       | -       |
| <b>At 31 December 2018</b>                           | -                     | 10,114                | -                     | 5,393                 | -       | 15,508  |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**31. RISK MANAGEMENT (continued)**

**c) Credit risk management (continued)**

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3 | Total |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------|-------|
| <b>ECL on 1 January 2018 under IFRS 9</b>  | -                     | 75                    | -                     | 38                    | 65      | 178   |
| New assets originated or purchased   | -                     | 45                    | -                     | 26                    | -       | 71    |
| Assets derecognized or repaid<br>(excluding write offs)                              | -                     | (37)                  | -                     | (22)                  | (65)    | (124) |
| Transfers to Stage 1   | -                     | -                     | -                     | -                     | -       | -     |
| Transfers to Stage 2   | -                     | -                     | -                     | -                     | -       | -     |
| Transfers to Stage 3   | -                     | -                     | -                     | -                     | -       | -     |
| Impact on year end ECL of exposures<br>transferred between stages during the<br>year | -                     | (2)                   | -                     | 1                     | -       | (1)   |
| <b>At 31 December 2018</b>   | -                     | 80                    | -                     | 43                    | -       | 123   |

**Provision for impairment - Unused liabilities**

An analysis of change in the gross carrying amount and the corresponding ECL:

|                                    | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage<br>3 | Total   |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------|---------|
| Gross carrying amount              | -                     | 8,319                 | -                     | 25                    | 3          | 8,347   |
| New assets originated or purchased | -                     | 15,179                | -                     | 4                     | -          | 15,184  |
| Assets derecognized or repaid      | -                     | (6,135)               | -                     | (12)                  | (3)        | (6,150) |
| Transfers to Stage 1               | -                     | 13                    | -                     | (13)                  | -          | -       |
| Transfers to Stage 2               | -                     | (17)                  | -                     | 17                    | -          | -       |
| Transfers to Stage 3               | -                     | (3)                   | -                     | -                     | 3          | -       |
| <b>At 31 December 2018</b>         | -                     | 17,356                | -                     | 22                    | 3          | 17,381  |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

|  | Stage 1<br>individual | Stage 1<br>Collective | Stage 2<br>individual | Stage 2<br>Collective | Stage 3  | Total      |
|--|-----------------------|-----------------------|-----------------------|-----------------------|----------|------------|
| <b>ECL on 1 January 2018<br/>under IFRS 9</b>                                      | -                     | 266                   | -                     | 1                     | 12       | 280        |
| New assets originated or<br>purchased  | -                     | 509                   | -                     | -                     | -        | 509        |
| Assets derecognized or<br>repaid   | -                     | (239)                 | 0,00                  | (1)                   | (12)     | (252)      |
| Transfers to Stage 1   | -                     | -                     | -                     | -                     | -        | -          |
| Transfers to Stage 2   | -                     | -                     | -                     | -                     | -        | -          |
| Transfers to Stage 3   | -                     | (2)                   | -                     | -                     | 2        | -          |
| Impact on the ECL of<br>exposures transferred<br>between stages during the<br>year | -                     | 2                     | -                     | -                     | -        | 2          |
| <b>At 31 December 2018</b>   | -                     | <b>537</b>            | -                     | -                     | <b>2</b> | <b>539</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

Branch structure of Financial Assets

Exposure of financial assets per industry as of 31 December 2018

| DESCRIPTION   | Gross carrying amount | Impairment allowance | Net exposure   |
|---|-----------------------|----------------------|----------------|
| <b>1. Loans for corporate entities</b>                        |                       |                      |                |
| Production  | 57,603                | 5,815                | 51,788         |
| Commerce  | 27,382                | 3,835                | 23,547         |
| Construction  | 16,917                | 1,739                | 15,178         |
| Real estate, renting and business services                    | 11,193                | 529                  | 10,664         |
| Financial services  | 5,173                 | 647                  | 4,526          |
| Public administration and defense, compulsory social security | 6,718                 | 370                  | 6,348          |
| Catering  | 5,888                 | 340                  | 5,548          |
| Transport, storage and communication                          | 2,853                 | 301                  | 2,552          |
| Agriculture   | 424                   | 91                   | 333            |
| Other   | 3,753                 | 1,266                | 2,487          |
| <b>TOTAL 1.</b>   | <b>137,903</b>        | <b>14,933</b>        | <b>122,970</b> |
| <b>2. Retail loans</b>  |                       |                      |                |
| Consumer loans and credit cards                               | 28,284                | 3,357                | 24,928         |
| Housing loans   | 45,492                | 513                  | 44,979         |
| <b>TOTAL 2.</b>   | <b>73,776</b>         | <b>3,870</b>         | <b>69,906</b>  |
| <b>TOTAL (1.+ 2.)</b>   | <b>211,680</b>        | <b>18,803</b>        | <b>192,877</b> |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

**31. RISK MANAGEMENT (continued)**

**Exposure of financial assets per industry as of 31 December 2017**

| DESCRIPTION   | Gross carrying amount        | Impairment allowance        | Net exposure        |
|---|------------------------------|-----------------------------|---------------------|
| <b>1. Loans for corporate entities</b>                        |                              |                             |                     |
| Production  | 67,006                       | 6,105                       | 60,901              |
| Commerce  | 26,787                       | 4,017                       | 22,769              |
| Construction  | 16,592                       | 1,313                       | 15,279              |
| Real estate, renting and business services                    | 11,979                       | 612                         | 11,367              |
| Financial services  | 859                          | 662                         | 197                 |
| Public administration and defense, compulsory social security | 2,936                        | 175                         | 2,761               |
| Catering  | 12,500                       | 753                         | 11,747              |
| Transport, storage and communication                          | 1,030                        | 245                         | 785                 |
| Agriculture   | 422                          | 97                          | 325                 |
| Other   | 4,343                        | 1,333                       | 3,010               |
| <b>TOTAL 1.</b>   | <b>144,453</b>               | <b>15,312</b>               | <b>129,141</b>      |
|   |                              |                             |                     |
| <b>2. Retail loans</b>  | <b>Gross carrying amount</b> | <b>Impairment allowance</b> | <b>Net exposure</b> |
| Consumer loans and credit cards                               | 19,602                       | 3,367                       | 16,235              |
| Housing loans   | 18,851                       | 277                         | 18,574              |
| <b>TOTAL 2.</b>   | <b>38,453</b>                | <b>3,644</b>                | <b>34,809</b>       |
| <b>TOTAL (1.+ 2.)</b>   | <b>182,906</b>               | <b>18,956</b>               | <b>163,950</b>      |

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

c) Credit risk management (continued)

**Credit concentration with the Federation of Bosnia and Herzegovina**

The Bank has significant asset concentration with the Federation of Bosnia and Herzegovina:

|                              | Note | 31 December<br>2018 | 31 December<br>2017 |
|------------------------------|------|---------------------|---------------------|
| <b>Bonds:</b>                |      |                     |                     |
| Ministry of Finance of FBiH  | 21   | 98,257              | 97,372              |
| <b>Interest receivables:</b> |      |                     |                     |
| Ministry of Finance of FBiH  | 21   | 160                 | 213                 |
|                              |      | <u>98,417</u>       | <u>97,585</u>       |

On the other hand, significant part of the Bank's financing sources relates to the funds of the Federation of Bosnia and Herzegovina:

|                                  | Note | 31 December<br>2018 | 31 December<br>2017 |
|----------------------------------|------|---------------------|---------------------|
| <b>Liabilities to customers:</b> |      |                     |                     |
| Ministry of Finance of FBiH      | 26   | 148,404             | 242,274             |
| <b>Interest payables:</b>        |      |                     |                     |
| Ministry of Finance of FBiH      | 26   | 353                 | -                   |
| <b>Subordinated debt:</b>        |      |                     |                     |
| Ministry of Finance of FBiH      | 27   | 10,000              | 10,000              |
|                                  |      | <u>158,757</u>      | <u>252,274</u>      |

The Bank does not have concentration beyond the territory of the Federation of Bosnia and Herzegovina

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

d) Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the Management Board, which has created an adequate framework for the management of liquidity risk to be used for the management of long-, mid- and short-term needs for the management of the Bank's liquidity. The Bank manages the type of risk by maintaining adequate reserves and other sources of financing, by constantly monitoring the projected and actual cash flow and by comparing maturity profiles of financial assets and liabilities.

**Liquidity and interest risk tables**

The following table details the Bank's remaining contractual maturity for its non-derivative financial assets. The table has been drawn up based on the undiscounted cash flows of the financial assets including interest that will be earned on those assets except where the Bank anticipates that the cash flow will occur in a different period.

*Maturity of financial assets*

|                                    | Weighted<br>average<br>effective<br>interest rate | Less than 1<br>month | 1 to 3<br>months | 3 months<br>to 1 year | 1 to 5<br>years | Over 5<br>years | Total          |
|------------------------------------|---|----------------------|------------------|-----------------------|-----------------|-----------------|----------------|
| <b>31 December 2018</b>            |   |                      |                  |                       |                 |                 |                |
| Non-interest bearing               | -   | 379,748              | -                | 3,337                 | 3,789           | -               | 386,874        |
| Fixed interest rate<br>instruments | 2.96%   | 185,005              | 15,482           | 54,761                | 83,691          | 45,187          | 384,126        |
|                                    |   | <b>564,753</b>       | <b>15,482</b>    | <b>58,098</b>         | <b>87,480</b>   | <b>45,187</b>   | <b>771,000</b> |
| <b>31 December 2017</b>            |   |                      |                  |                       |                 |                 |                |
| Non-interest bearing               | -   | 297,001              | -                | 3,303                 | 7,035           | -               | 307,339        |
| Fixed interest rate<br>instruments | 3.57%   | 170,220              | 11,054           | 55,763                | 89,572          | 19,553          | 346,162        |
|                                    |   | <b>467,221</b>       | <b>11,054</b>    | <b>59,066</b>         | <b>96,607</b>   | <b>19,553</b>   | <b>653,501</b> |

The following table details the Bank's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Bank can be required to pay. The table includes both interest and principal cash flows.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

31. RISK MANAGEMENT (continued)

d) Liquidity risk management (continued)

Liquidity and interest rate tables (continued)

Maturity of financial liabilities

|                                    | Weighted<br>average<br>effective<br>interest rate | Less than 1<br>month | 1 to 3<br>months | 3 months<br>to 1 year | 1 to 5<br>years | Over 5<br>years | Total          |
|------------------------------------|---|----------------------|------------------|-----------------------|-----------------|-----------------|----------------|
| <b>31 December 2018</b>            |   |                      |                  |                       |                 |                 |                |
| Non-interest bearing               |   | 446,109              | 67               | 844                   | 702             | 4,009           | 451,731        |
| Fixed interest rate<br>instruments | 0.60%   | 184,330              | 4,413            | 27,322                | 37,220          | 10,244          | 263,529        |
|                                    |   | <b>630,439</b>       | <b>4,480</b>     | <b>28,166</b>         | <b>37,922</b>   | <b>14,253</b>   | <b>715,260</b> |
| <b>31 December 2017</b>            |   |                      |                  |                       |                 |                 |                |
| Non-interest bearing               | -   | 230,418              | 546              | 696                   | 1,660           | 2,005           | 235,325        |
| Fixed interest rate<br>instruments | 0.55%   | 281,131              | 5,412            | 26,166                | 45,033          | 12,207          | 369,949        |
|                                    | -   | <b>511,549</b>       | <b>5,958</b>     | <b>26,862</b>         | <b>46,693</b>   | <b>14,212</b>   | <b>605,274</b> |

The Bank expects to meet other obligations from due financial assets operating cash flows and inflows.

The Bank does not have any financial assets related to variable interest rate instruments. For financial assets there has been a decrease in the level of interest rates in accordance with market movements, and an increase in the share of the retail housing loans in the Bank's portfolio. In the segment of financial liabilities, interest rate levels remained on the same level, with the significant increase in financial liabilities (a vista and saving deposits) for which the Bank is not compelled to pay interest. In general, financial assets reflect prolonged periods of interest rate contracting, monitored through indicators set by the local regulator.



## Notes to the financial statements for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

### 32. FAIR VALUE MEASUREMENT

#### 32.1 Fair value of the Bank's financial assets and financial liabilities that are measured at fair value on a recurring basis, from period to period

Some of the Bank's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used).

| Financial assets /<br>financial liabilities                                    | Fair value as at   | Fair value hierarchy | Valuation technique(s) and key input(s)   |
|--|--|----------------------|---|
|  | <b>31 December 2018</b>  |                      | <b>31 December 2017</b>   |
| 1) Financial assets at fair value through profit or loss (see Note 20)         | Equity securities quoted on stock exchanges in other countries: <ul style="list-style-type: none"> <li>Serbia - BAM 553 thousand</li> </ul>  |                      | Equity securities quoted on stock exchanges in other countries: <ul style="list-style-type: none"> <li>Serbia - BAM 362 thousand</li> </ul>   |
| 2) Financial assets at fair value through OCI/available for sale (see Note 21) | Equity securities quoted on stock exchanges in Bosnia and Herzegovina: <ul style="list-style-type: none"> <li>Bosna reosiguranje d.d. Sarajevo - BAM 427 thousand</li> <li>Sarajevo osiguranje d.d. Sarajevo - BAM 15 thousand</li> </ul> Debt securities not quoted in Bosnia and Herzegovina: <ul style="list-style-type: none"> <li>Ministry of finance of the FBiH - BAM 98.257 thousand</li> <li>Sarajevo Canton - BAM 501 thousand</li> <li>JP Autoceste FBiH BAM 3.201</li> </ul> | Level 1              | Equity securities quoted on stock exchanges in Bosnia and Herzegovina: <ul style="list-style-type: none"> <li>Bosna reosiguranje d.d. Sarajevo - BAM 373 thousand</li> <li>Sarajevo osiguranje d.d. Sarajevo - BAM 11 thousand</li> </ul> Debt securities not quoted in Bosnia and Herzegovina: <ul style="list-style-type: none"> <li>Ministry of finance of the FBiH - BAM 97.372 thousand</li> <li>Canton Sarajevo - BAM 499 thousand</li> </ul> |
|  | Equity securities quoted on stock exchanges in other countries: <ul style="list-style-type: none"> <li>Belgium - BAM 10 thousand</li> </ul>  | Level 3              | Equity securities quoted on stock exchanges in other countries: <ul style="list-style-type: none"> <li>Belgium - BAM 10 thousand</li> </ul>   |
|  |  |                      | Discounted cash flows, by considering the last available rate on owned or similar debt securities as yield rate.  |
|  |  |                      | Unquoted bid prices in an active market.  |

There were no transfers between Level 1 and Level 2 during the period.

Notes to the financial statements  
for the year ended 31 December 2018

(all amounts are expressed in thousand BAM, unless otherwise stated)

32. FAIR VALUE MEASUREMENT (continued)

32.2 Fair value of the Bank's financial assets and financial liabilities that are not measured at fair value on a recurring basis, from period to period (but fair value disclosures are required)

Except as detailed in the following table, the Management consider that the carrying amounts of financial assets and financial liabilities recognized in the financial statements approximate their fair values.

|                                    | 31 December 2018 |            | 31 December 2017 |            |
|------------------------------------|------------------|------------|------------------|------------|
|                                    | Carrying amount  | Fair value | Carrying amount  | Fair value |
| <b>Financial assets</b>            |                  |            |                  |            |
| <i>Loans and receivables:</i>      |                  |            |                  |            |
| - Loans to customers               | 192,870          | 193,266    | 163,950          | 163,367    |
| Other receivables                  | 8,446            | 8,331      | 13,214           | 13,084     |
| <b>Financial liabilities</b>       |                  |            |                  |            |
| <i>At amortized cost:</i>          |                  |            |                  |            |
| - liabilities to banks and clients | 699,876          | 701,656    | 585,838          | 587,962    |

|                                    | Fair value hierarchy as at 31 December 2018 |                |         |                |
|------------------------------------|---|----------------|---------|----------------|
|                                    | Level 1                                     | Level 2        | Level 3 | Total          |
| <b>Financial assets</b>            |   |                |         |                |
| <i>Loans and receivables:</i>      |   |                |         |                |
| - Loans to customers               | -   | 193,266        | -       | 193,266        |
| Other receivables                  | -   | 8,331          | -       | 8,331          |
|                                    | -   | <b>201,597</b> | -       | <b>201,597</b> |
| <b>Financial liabilities</b>       |   |                |         |                |
| <i>At amortized cost:</i>          |   |                |         |                |
| - liabilities to banks and clients | -   | 701,656        | -       | 701,656        |
|                                    | -   | -              | -       | -              |

The fair values of the financial assets and financial liabilities included in the Level 2 category above have been determined in accordance with generally accepted pricing models based on a discounted cash flow analysis, with the most significant inputs being the discount rate that reflects the credit risk of counterparties.

The calculation of the fair value is determined by discounting future cash flows using the weighted average interest rate on the state level, published by the CBBH separately for corporate and retail.

Notes to the financial statements  
for the year ended 31 December 2018

*(all amounts are expressed in thousand BAM, unless otherwise stated)*

---

**33. EVENTS AFTER THE BALANCE SHEET DATE**

There were no significant events after the balance sheet date that would need to be disclosed in the financial statement.

**34. APPROVAL OF THE FINANCIAL STATEMENTS**

These financial statements were approved by the Management Board on 28 February 2019.

  
\_\_\_\_\_  
Vedran Hadžiahmetović  
President of the  
Management  
Board

